SENATE, No. 581

STATE OF NEW JERSEY

215th LEGISLATURE

PRE-FILED FOR INTRODUCTION IN THE 2012 SESSION

Sponsored by:

Senator FRED H. MADDEN, JR. District 4 (Camden and Gloucester) Senator LORETTA WEINBERG District 37 (Bergen)

Co-Sponsored by:

Senators Stack, Sarlo, Cunningham, Van Drew, Beach, A.R.Bucco, Gordon, Greenstein and Ruiz

SYNOPSIS

"New Jersey Angel Investor Tax Credit Act;" provides credits against corporation business and gross income taxes for investing in New Jersey emerging technology businesses.

CURRENT VERSION OF TEXT

Introduced Pending Technical Review by Legislative Counsel



AN ACT providing credits against certain taxes for investing in New
Jersey emerging technology businesses, and amending P.L.1997,
c.349, and supplementing chapter 4 of Title 54A of the New
Jersey Statutes.

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BE IT ENACTED by the Senate and General Assembly of the State of New Jersey:

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- 1. Section 1 of P.L.1997, c.349 (C.54:10A-5.28) is amended to read as follows:
- 11 1. [This act] <u>Sections 1 through 3 of P.L.1997, c.349</u>
- 12 (C.54:10A-5.28 through 54:10A-5.30) and section 4 of P.L.
- 13 <u>c. (C.) (pending before the Legislature as this bill)</u> shall be
- 14 known and may be cited as the "[Small] New [Jersey-based High-
- 15 Technology Business Investment Jersey Angel Investor Tax Credit
- 16 Act."
- 17 (cf: P.L.1997, c.349, s.1)

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- 2. Section 2 of P.L.1997, c.349 (C.54:10A-5.29) is amended to read as follows:
 - 2. As used in this act:
 - "Advanced computing" means a technology used in the designing and developing of computing hardware and software, including innovations in designing the full spectrum of hardware from hand-held calculators to super computers, and peripheral equipment.
 - "Advanced materials" means materials with engineered properties created through the development of specialized processing and synthesis technology, including ceramics, high value-added metals, electronic materials, composites, polymers, and biomaterials.
 - "Biotechnology" means the continually expanding body of fundamental knowledge about the functioning of biological systems from the macro level to the molecular and sub-atomic levels, as well as novel products, services, technologies and sub-technologies developed as a result of insights gained from research advances which add to that body of fundamental knowledge [;].
- "Control[,]" with respect to a corporation[,] means ownership,
 directly or indirectly, of stock possessing 80% or more of the total
 combined voting power of all classes of the stock of the corporation
 entitled to vote; and "control[,]" with respect to a trust[,] means
 ownership, directly or indirectly, of 80% or more of the beneficial
 interest in the principal or income of the trust. The ownership of
 stock in a corporation, of a capital or profits interest in a partnership

EXPLANATION – Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted in the law.

or association or of a beneficial interest in a trust shall be determined in accordance with the rules for constructive ownership of stock provided in subsection (c) of section 267 of the federal Internal Revenue Code of 1986[, 26 U.S.C.s.267] (26 U.S.C. s.267), other than paragraph (3) of subsection (c) of that section[;].

"Controlled group" means one or more chains of corporations connected through stock ownership with a common parent corporation if stock possessing at least 80% of the voting power of all classes of stock of each of the corporations is owned directly or indirectly by one or more of the corporations and the common parent owns directly stock possessing at least 80% of the voting power of all classes of stock of at least one of the other corporations [;].

"Director" means the Director of the Division of Taxation in the Department of the Treasury [;].

"Electronic device technology" means a technology involving microelectronics, semiconductors, electronic equipment, and instrumentation, radio frequency, microwave, and millimeter electronics, and optical and optic-electrical devices, or data and digital communications and imaging devices [;].

["Environmental technology" means assessment and prevention of threats or damage to human health or the environment, environmental cleanup, or the development of alternative energy sources;]

"Information technology" means software publishing, motion picture and video production, television production and post-production services, telecommunications, data processing, hosting and related services, custom computer programming services, computer system design, computer facilities management services, other computer related services and computer training.

"Life sciences" means the production of medical equipment, ophthalmic goods, medical or dental instruments, diagnostic substances, biopharmaceutical products; or physical and biological research.

"Medical device technology" means a technology involving any medical equipment or product (other than a pharmaceutical product) that has therapeutic value, diagnostic value, or both, and is regulated by the federal Food and Drug Administration[;].

"Mobile communications technology" means a technology involving the functionality and reliability of transmission of voice and multimedia data using a communication infrastructure via a computer or a mobile device, that shall include but shall not be limited to smartphones, electronic books and tablets, mp3 players, motor vehicle electronics, home entertainment systems, and other wireless appliances, without having connected to any physical or fixed link.

"New Jersey emerging technology business" means a company doing business, employing or owning capital or property, or maintaining an office, in this State that has qualified research expenses paid or incurred for research conducted in this State or conducts pilot scale manufacturing in this State, and has fewer than 225 employees, of whom at least 75 percent are filling a position in New Jersey.

"Partnership" means a syndicate, group, pool, joint venture or other unincorporated organization through or by means of which any business, financial operation or venture is carried on, and which is not a trust or estate, a corporation or a sole proprietorship [;].

"Pilot scale manufacturing" means design, construction, and testing of preproduction prototypes and models in the fields of advanced computing, advanced materials, biotechnology, electronic device technology, [environmental technology, and] <u>information technology</u>, <u>life sciences</u>, medical device technology, <u>mobile communications technology</u>, and renewable energy technology, other than for commercial sale, excluding sales of prototypes or sales for market testing if total gross receipts, as calculated [pursuant to] in the manner provided in section 6 of P.L.1945, c.162 (C.54:10A-6), from such sales of the product, service or process do not exceed \$1,000,000[;].

"Qualified investment" means the non-refundable [investment, at risk in a small New Jersey-based high-technology business,] transfer of cash [that is transferred] to [the] a [small] New [Jersey-based high-technology] Jersey emerging technology business by a taxpayer that is not a related person of the [small] New [Jersey-based high-technology] Jersey emerging technology business, the transfer of which is in connection with either (1) a transaction in exchange for stock, interests in partnerships or joint ventures, licenses (exclusive or non-exclusive), rights to use technology, marketing rights, warrants, options or any items similar to those included herein, including but not limited to options or rights to acquire any of the items included herein; or (2) a purchase, production or research agreement.

"Qualified research expenses" means qualified research expenses as defined in section 41 of the federal Internal Revenue Code of 1986[, 26 U.S.C.s.41] (26 U.S.C. s.41), as in effect on June 30, 1992, in the fields of advanced computing, advanced materials, biotechnology, electronic device technology, [environmental technology,] information technology, life sciences, [or] medical device technology, mobile communications technology, or renewable energy technology[;].

"Related person" means:

a. a corporation, partnership, association or trust controlled by the taxpayer;

- b. an individual, corporation, partnership, association or trust that is in the control of the taxpayer;
 - c. a corporation, partnership, association or trust controlled by an individual, corporation, partnership, association or trust that is in the control of the taxpayer; or
 - d. a member of the same controlled group as the taxpayer [;].

"Renewable energy technology" means a technology involving the generation of electricity from solar energy; wind energy; wave or tidal action; geothermal energy; the combustion of gas from the anaerobic digestion of food waste and sewage sludge at a biomass generating facility; and the combustion of methane gas captured from a landfill; a fuel cell powered by methanol, ethanol, landfill gas, digestor gas, biomass gas, or other renewable fuel but not powered by a fossil fuel.

["Small New Jersey-based high-technology business" means a corporation doing business, employing or owning capital or property, or maintaining an office, in this State that has qualified research expenses paid or incurred for research conducted in this State or conducts pilot scale manufacturing in this State, and has fewer than 225 employees, of whom 75% are New Jersey-based employees filling a position or job in this State; and]

"Tax year" means the fiscal or calendar accounting [year] period of a taxpayer.

(cf: P.L.1997, c.349, s.2)

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- 3. Section 3 of P.L.1997, c.349 (C.54:10A-5.30) is amended to read as follows:
- 3. a. A taxpayer, upon approval of the taxpayer's application therefor by the New Jersey Economic Development Authority and
- 30 <u>in consultation with the director,</u> shall be allowed a credit against
- the tax imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5), in an amount equal to 10% of the qualified
- investment made by the taxpayer [during each of the three tax years]
- beginning on or after January 1 next following enactment of this
- 35 act,] in a [small] New [Jersey-based high-technology] Jersey
- 36 <u>emerging technology</u> business, up to a maximum allowed credit of
- 37 \$500,000 for the tax year for each qualified investment made by the
- 38 taxpayer. [An unused credit may be carried forward for use in
- future years, subject to the \$500,000 per year limitation.]
- b. A credit shall not be allowed pursuant to section 1 of P.L.1993, c.175 (C.54:10A-5.24), for expenses paid from funds for which a credit is allowed, or which are includable in the calculation of a credit allowed, under this section.
- IThe tax imposed for a tax year pursuant to section 5 of P.L.1945, c.162, shall first be reduced by the amount of any credit
- 46 allowed pursuant to section 19 of P.L.1983, c.303 (C.52:27H-78),
- 47 then by any credit allowed pursuant to section 12 of P.L.1985, c.227

1 (C.55:19-13), then by any credit allowed pursuant to section 42 of 2 P.L.1987, c.102 (C.54:10A-5.3), then by any credit allowed under 3 section 3 of P.L.1993, c.170 (C.54:10A-5.6), then by any credit 4 allowed under section 3 or 4 of P.L.1993, c.171 (C.54:10A-5.18 or 5 C.54:10A-5.19), then by any credit allowed under section 1 of P.L.1993, c.175 (C.54:10A-5.24), and then by any credit allowed 6 7 under section 1 of P.L.1993, c.150 (C.27:26A-15), prior to applying 8 any credits allowable pursuant to this section. Credits allowable 9 pursuant to this section shall be applied in the order of the credits' tax years. The amount of the credits applied under this section 10 11 against the tax imposed pursuant to section 5 of P.L.1945, c.162, for 12 a tax year shall not exceed 50% of the tax liability otherwise due 13 and shall not reduce the tax liability to an amount less than the 14 statutory minimum provided in subsection (e) of section 5 of 15 P.L.1945, c.162. Notwithstanding any other provision of law, the 16 order of priority in which the credit allowed by this section and any 17 other credits allowed by law may be taken shall be as prescribed by 18 the director. 19

c. Except as provided in subsection d. of this section, the amount of tax year credit otherwise allowable under this section which cannot be applied for the tax year <u>against tax liability otherwise</u> due <u>for that tax year</u> [to the limitations of subsection b. of this section] may <u>either</u> be carried over, if necessary, to the 15 tax years following [a credit's] <u>the</u> tax year <u>for which the credit was allowed or, at the election of the taxpayer, be claimed as and treated as an overpayment for the purposes of R.S.54:49-15, provided, however, that section 7 of P.L.1992, c.175 (C.54:49-15.1) <u>shall not apply</u>.</u>

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- 29 d. A taxpayer may not carry over any amount of credit [or 30 credits allowed under subsection a. of this section to a tax year 31 during which a corporate acquisition with respect to which the 32 taxpayer was a target corporation occurred or during which the 33 taxpayer was a party to a merger or a consolidation, or to any subsequent tax year, if the credit was allowed for a tax year prior to 34 35 the year of acquisition, merger or consolidation, except that if in the 36 case of a corporate merger or corporate consolidation the taxpayer 37 can demonstrate, through the submission of a copy of the plan of 38 merger or consolidation and such other evidence as may be required 39 by the director, the identity of the constituent corporation which 40 was the acquiring person, a credit allowed to the acquiring person 41 may be carried over by the taxpayer. As used in this subsection, 42 "acquiring person" means the constituent corporation 43 stockholders of which own the largest proportion of the total voting 44 power in the surviving or consolidated corporation after the merger 45 or consolidation.
- 46 <u>e. The Executive Director of the New Jersey Economic</u>
 47 <u>Development Authority, in consultation with the director, shall</u>

- adopt rules in accordance with the "Administrative Procedure Act," 1
- 2 P.L.1968, c.410 (C.52:14B-1 et seq.) as are necessary to implement
- 3 sections 1 through 3 of P.L.1997, c.349 (C.54:10A-5.28 through
- 4 54:10A-5.30) and section 4 of P.L. , c. (C.) (pending before
- 5 the Legislature as this bill), including but not limited to: examples
- 6 of and the determination of qualified investments of which
- 7 applicants must provide documentation with their tax credit
- 8 application; the promulgation of procedures and forms necessary to 9
- apply for a credit; and provisions for credit applicants to be charged
- 10 an initial application fee, and ongoing service fees, to cover the 11 administrative costs related to the credit.
- 12 The amount of credits approved by the Executive Director of the
- 13 New Jersey Economic Development Authority, and in consultation
- 14 with the director, pursuant to subsection a. of this section and
- 15 pursuant to section 4 of P.L. , c. (C.) (pending before the
- 16 Legislature as this bill) shall not exceed a cumulative total of
- 17 \$25,000,000 in any calendar year to apply against the tax imposed 18
- pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5), and the tax 19
- imposed pursuant to the "New Jersey Gross Income Tax Act," 20 N.J.S.54A:1-1 et seq. If the cumulative amount of credits allowed
- 21 to taxpayers in a calendar year exceeds the amount of credits
- 22 available in that year, then taxpayers who have first applied for and
- 23 have not been allowed a credit amount for that reason shall be
- 24 allowed, in the order in which they have submitted an application,
- 25 the amount of the tax credit on the first day of the next succeeding
- 26 calendar year in which tax credits under this section and section 4
- 27 of P.L., c. (C.) (pending before the Legislature as this bill)
- 28 are not in excess of the amount of credits available.
- 29 (cf: P.L.1997, c.349, s.3)

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- A taxpayer, upon approval of the 31 4. (New section) a.
- 32 taxpayer's application therefor by the New Jersey Economic
- 33 Development Authority, and in consultation with the director, shall
- be allowed a credit against the tax otherwise due for the taxable 34
- 35 year under the "New Jersey Gross Income Tax Act," N.J.S.54A:1-1
- 36 et seq., in an amount equal to 10 percent of the qualified
- investment made by the taxpayer in a New Jersey emerging 37
- 38 technology business, up to a maximum allowed credit of \$500,000
- 39 for the taxable year for each qualified investment made by the
- 40 taxpayer.
- 41 b. The amount of the credit allowed pursuant to this section
- 42 shall be applied against the tax otherwise due under the "New
- 43 Jersey Gross Income Tax Act," N.J.S.54A:1-1 et seq., after all other
- 44 credits and payments. If the credit exceeds the amount of tax
- 45 liability otherwise due, that amount of excess shall be an
- 46 overpayment for the purposes of N.J.S.54A:9-7, provided, however,
- 47 that subsection f. of N.J.S.54A:9-7 shall not apply.

- 1 c. A partnership shall not be allowed a credit under this section 2 directly, but the amount of credit of a taxpayer in respect of a 3 distributive share of partnership income under the "New Jersey 4 Gross Income Tax Act," N.J.S.54A:1-1 et seq., shall be determined 5 by allocating to the taxpayer that proportion of the credit acquired by the partnership that is equal to the taxpayer's share, whether or 6 7 not distributed, of the total distributive income or gain of the 8 partnership for its taxable year ending within or with the taxpayer's 9 taxable year. For the purposes of subsection b. of this section, the 10 amount of tax liability that would be otherwise due of a taxpayer is 11 that proportion of the total liability of the taxpayer that the 12 taxpayer's share of the partnership income or gain included in gross 13 income bears to the total gross income of the taxpayer.
- 14 d. The Executive Director of the New Jersey Economic 15 Development Authority, in consultation with the director, shall adopt rules in accordance with the "Administrative Procedure Act," 16 17 P.L.1968, c.410 (C.52:14B-1 et seq.) as are necessary to implement 18 sections 1 through 3 of P.L.1997, c.349 (C.54:10A-5.28 through 19 54:10A-5.30) and section 4 of P.L. , c. (C.) (pending before 20 the Legislature as this bill), including but not limited to: examples 21 of and the determination of qualified investments of which 22 applicants must provide documentation with their tax credit 23 application; the promulgation of procedures and forms necessary to 24 apply for a credit; and provisions for credit applicants to be charged 25 an initial application fee, and ongoing service fees, to cover the 26 administrative costs related to the credit.

27 The amount of credits approved by the Executive Director of the 28 New Jersey Economic Development Authority and the Director of 29 the Division of Taxation in the Department of the Treasury pursuant 30 to subsection a. of this section and pursuant to section 3 of 31 P.L.1997, c.349 (C.54:10A-5.30) shall not exceed a cumulative total 32 of \$25,000,000 in any calendar year to apply against the tax 33 imposed pursuant to section 5 of P.L.1945, c.162 (C.54:10A-5), and 34 the tax imposed pursuant to the "New Jersey Gross Income Tax 35 Act," N.J.S.54A:1-1 et seq. If the cumulative amount of credits 36 allowed to taxpayers in a calendar year exceeds the amount of 37 credits available in that year, then taxpayers who have first applied 38 for and have not been allowed a credit amount for that reason shall 39 be allowed, in the order in which they have submitted an 40 application, the amount of the tax credit on the first day of the next 41 succeeding calendar year in which tax credits under this section and 42 section 3 of P.L.1997, c.349 (C.54:10A-5.30) are not in excess of 43 the amount of credits available.

e. As used in this section:

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"Advanced computing" means a technology used in the designing and developing of computing hardware and software, including innovations in designing the full spectrum of hardware

from hand-held calculators to super computers, and peripheral equipment.

"Advanced materials" means materials with engineered properties created through the development of specialized processing and synthesis technology, including ceramics, high value-added metals, electronic materials, composites, polymers, and biomaterials.

"Biotechnology" means the continually expanding body of fundamental knowledge about the functioning of biological systems from the macro level to the molecular and sub-atomic levels, as well as novel products, services, technologies and sub-technologies developed as a result of insights gained from research advances which add to that body of fundamental knowledge.

"Control" with respect to a corporation, means ownership, directly or indirectly, of stock possessing 80 percent or more of the total combined voting power of all classes of the stock of the corporation entitled to vote; and "control," with respect to a trust, means ownership, directly or indirectly, of 80 percent or more of the beneficial interest in the principal or income of the trust. The ownership of stock in a corporation, of a capital or profits interest in a partnership or association or of a beneficial interest in a trust shall be determined in accordance with the rules for constructive ownership of stock provided in subsection (c) of section 267 of the federal Internal Revenue Code of 1986 (26 U.S.C. s.267), other than paragraph (3) of subsection (c) of that section.

"Controlled group" means one or more chains of corporations connected through stock ownership with a common parent corporation if stock possessing at least 80 percent of the voting power of all classes of stock of each of the corporations is owned directly or indirectly by one or more of the corporations and the common parent owns directly stock possessing at least 80 percent of the voting power of all classes of stock of at least one of the other corporations.

"Director" means the Director of the Division of Taxation in the Department of the Treasury.

"Electronic device technology" means a technology involving microelectronics, semiconductors, electronic equipment, and instrumentation, radio frequency, microwave, and millimeter electronics, and optical and optic-electrical devices, or data and digital communications and imaging devices.

"Information technology" means software publishing, motion picture and video production, television production and postproduction services, telecommunications, data processing, hosting and related services, custom computer programming services, computer system design, computer facilities management services, other computer related services and computer training. "Life sciences" means the production of medical equipment, ophthalmic goods, medical or dental instruments, diagnostic substances, biopharmaceutical products; or physical and biological research.

"Medical device technology" means a technology involving any medical equipment or product (other than a pharmaceutical product) that has therapeutic value, diagnostic value, or both, and is regulated by the federal Food and Drug Administration.

"Mobile communications technology" means a technology involving the functionality and reliability of transmission of voice and multimedia data using a communication infrastructure via a computer or a mobile device, that shall include but shall not be limited to smartphones, electronic books and tablets, mp3 players, motor vehicle electronics, home entertainment systems, and other wireless appliances, without having connected to any physical or fixed link.

"New Jersey emerging technology business" means a company doing business, employing or owning capital or property, or maintaining an office, in this State that has qualified research expenses paid or incurred for research conducted in this State or conducts pilot scale manufacturing in this State, and has fewer than 225 employees, of whom at least 75 percent are filling a position in New Jersey.

"Partnership" means a syndicate, group, pool, joint venture or other unincorporated organization through or by means of which any business, financial operation or venture is carried on, and which is not a trust or estate, a corporation or a sole proprietorship.

"Pilot scale manufacturing" means design, construction, and testing of preproduction prototypes and models in the fields of advanced computing, advanced materials, biotechnology, electronic device technology, information technology, life sciences, medical device technology, mobile communications technology, or renewable energy technology, other than for commercial sale, excluding sales of prototypes or sales for market testing if total gross receipts, as calculated in the manner provided in section 6 of P.L.1945, c.162 (C.54:10A-6), from such sales of the product, service or process do not exceed \$1,000,000.

"Qualified investment" means the non-refundable transfer of cash to a New Jersey emerging technology business by a taxpayer that is not a related person of the New Jersey emerging technology business, the transfer of which is in connection with either (1) a transaction in exchange for stock, interests in partnerships or joint ventures, licenses (exclusive or non-exclusive), rights to use technology, marketing rights, warrants, options or any items similar to those included herein, including but not limited to options or rights to acquire any of the items included herein; or (2) a purchase, production or research agreement.

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"Qualified research expenses" means qualified research expenses as defined in section 41 of the federal Internal Revenue Code of 1986 (26 U.S.C. s.41), as in effect on June 30, 1992, in the fields of advanced computing, advanced materials, biotechnology, electronic device technology, information technology, life sciences, medical device technology, mobile communications technology, or renewable energy technology.

"Related person" means:

- a. a corporation, partnership, association or trust controlled by the taxpayer;
- b. an individual, corporation, partnership, association or trust that is in the control of the taxpayer;
- c. a corporation, partnership, association or trust controlled by an individual, corporation, partnership, association or trust that is in the control of the taxpayer; or
 - d. a member of the same controlled group as the taxpayer.

"Renewable energy technology" means a technology involving the generation of electricity from solar energy; wind energy; wave or tidal action; geothermal energy; the combustion of gas from the anaerobic digestion of food waste and sewage sludge at a biomass generating facility; and the combustion of methane gas captured from a landfill; a fuel cell powered by methanol, ethanol, landfill gas, digestor gas, biomass gas, or other renewable fuel but not powered by a fossil fuel.

5. This act shall take effect immediately and section 3 shall apply to privilege periods beginning on or after January 1, 2011 and section 4 shall apply to taxable years beginning on or after January 1, 2011.

STATEMENT

The bill designated the "New Jersey Angel Investor Tax Credit Act," revives the expired Small New Jersey-based High Technology Business Investment Tax Credit by establishing credits against corporation business and gross income taxes for investing in New Jersey emerging technology businesses. Subject to certain limitations, the corporation business and gross income tax credits equal ten percent of a taxpayer's qualified investment in an emerging technology company with fewer than 225 employees, of whom at least 75 percent are filling a position in New Jersey. Purchase, production, and research agreements qualify as creditable investments. The permanent program is subject to a \$25 million annual cap. In addition, tax credit recipients cannot claim tax credits for that part of an investment in a single company that exceeds \$500,000. If the tax credit amount exceeds a gross income

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taxpayer's tax liability, the State will issue a refund to the taxpayer in the amount of the excess; while a corporation business taxpayer may choose between having the amount of the excess refunded or carried forward to be applied against tax liabilities in the next 15 years.

6 The legislation recognizes that angel investors can play a vital 7 part in New Jersey's economic recovery. Angel investments are 8 equity placements by high net worth individuals into high-risk start-9 up ventures. Some angel investors do not just invest in, but also 10 mentor, coach, and assist promising start-up enterprises. A 2010 working paper by William R. Kerr, Josh Lerner, and Antoinette 11 12 Schoar of the Harvard Business School, "The Consequences of 13 Entrepreneurial Finance: A Regression Discontinuity Analysis," 14 shows that start-up firms receiving angel capital have a significantly 15 higher rate of survival, faster growth, and superior access to 16 fundraising outside the angel group than early-stage firms devoid of 17 angel financing. It is therefore in New Jersey's best interest to 18 encourage angel investors to examine and invest in New Jersey 19 technology start-up businesses, as successful start-ups create jobs, 20 generate wealth, and enhance the overall well-being in the State.