

ASSEMBLY, No. 2668

STATE OF NEW JERSEY

INTRODUCED JANUARY 23, 1997

By Assemblywoman WRIGHT and Assemblyman KRAMER

1 AN ACT concerning managed health care plans and supplementing
2 Title 26 of the Revised Statutes.

3

4 **BE IT ENACTED** by the Senate and General Assembly of the State of
5 *New Jersey*:

6

7 1. This act shall be known and may be cited as the "Managed
8 Health Care Consumer Protection Act."

9

10 2. The Legislature finds and declares that it is necessary and in the
11 public interest to enact this act in order to ensure generally that
12 persons enrolled in each managed health care plan which is offered or
13 operated in this State receive adequate health care services, and
14 specifically to ensure that:

15 a. enrollees have full and timely access to clinically and culturally
16 appropriate health care personnel and facilities;

17 b. enrollees have adequate choice among health care professionals
18 who are accessible and qualified;

19 c. there is open communication between health care professionals
20 and enrollees;

21 d. enrollees have access to comprehensive pharmaceutical services;

22 e. enrollees have access to information regarding limits on
23 coverage of experimental treatments;

24 f. there is high quality of care within each managed health care
25 plan;

26 g. medical decisions are made by appropriate medical personnel
27 within the managed health care plan;

28 h. health care professionals within a managed health care plan are
29 legally authorized practitioners in good standing;

30 i. managed health care plan data are available to the public, as
31 appropriate;

32 j. there is full public access to information regarding health care
33 service delivery within a managed health care plan;

34 k. the State has authority to oversee all managed health care plans;

35 l. there is a fair mechanism for resolving enrollee complaints within
36 a managed health care plan; and

1 m. each managed health care plan provides for a timely resolution
2 of enrollee grievances and appeals.

3

4 3. As used in this act:

5 "Appeal" means a formal process whereby an enrollee, whose care
6 has been reduced, denied, or terminated, or who deems the care
7 inappropriate, can contest an adverse grievance decision by a managed
8 health care plan.

9 "Commissioner" means the Commissioner of Health and Senior
10 Services.

11 "Emergency" means a medical condition, the onset of which is
12 sudden and unexpected, that manifests itself by symptoms of sufficient
13 severity that a prudent layperson, who possesses an average
14 knowledge of health and medicine, could reasonably assume that the
15 condition requires immediate medical treatment, and could expect the
16 absence of medical attention to result in serious impairment to bodily
17 functions or place the person's health in serious jeopardy.

18 "Enrollee" means a person who is enrolled in a managed health care
19 plan.

20 "Experimental treatment" means treatment that, while not
21 commonly used for a particular condition or illness, nevertheless is
22 recognized for treatment of the particular condition or illness when
23 there is no clearly superior, non-experimental treatment alternative
24 available to an enrollee.

25 "Grievance" means a written complaint submitted by or on behalf
26 of an enrollee.

27 "Health care facility" means a health care facility licensed pursuant
28 to P.L.1971, c.136 (C.26:2H-1 et seq.).

29 "Health care practitioner" means a physician or other health care
30 professional providing health care services.

31 "Health care provider" means a clinic, hospital, physician
32 organization, preferred provider organization, independent practice
33 association, or other appropriately licensed provider of health care
34 services or supplies.

35 "Health care services" means services for the diagnosis, prevention
36 or treatment of a health condition, illness, injury or disease.

37 "Managed care entity" means a person or entity, including a
38 licensed insurance company; health, hospital or medical service
39 corporation; health maintenance organization; limited health services
40 organization; preferred provider organization or third party
41 administrator, that establishes, operates or maintains a network of
42 participating health care providers and practitioners.

43 "Managed health care plan" means a plan operated by a managed
44 care entity that provides for the financing and delivery of
45 comprehensive health care services to persons enrolled in the plan,
46 with financial incentives for persons enrolled in the plan to use the

1 participating health care providers and practitioners and the health care
2 services covered by the plan.

3 "Participating health care provider" means a health care provider
4 which has entered into an agreement with a managed care entity to
5 provide health care services to an enrollee in its managed health care
6 plan.

7 "Participating practitioner" means a health care practitioner who
8 has entered into an agreement with a managed care entity to provide
9 health care services to an enrollee in its managed health care plan.

10 "Primary care practitioner" means a participating practitioner who
11 has been designated by the managed health care plan to coordinate,
12 supervise or provide ongoing care to an enrollee.

13 "Prudent layperson" is a person without specific medical training
14 for the illness or condition in question who acts as a reasonable person
15 would under similar circumstances.

16 "Quality assurance" means the ongoing evaluation by a managed
17 health care plan of the quality of health care services provided to its
18 enrollees.

19

20 4. a. The provisions of this act shall apply to each managed care
21 entity operating in this State.

22 b. A managed health care plan shall not be offered or operated in
23 this State one year after the effective date of this act unless it is
24 authorized by the commissioner, and the commissioner shall have all
25 necessary authority to oversee each managed health care plan. The
26 commissioner shall provide by regulation for a process of required
27 application for authorization to offer or operate a managed health care
28 plan pursuant to this act.

29 b. Notwithstanding the provisions of P.L.1973, c.337 (C.26:2J-1
30 et seq.) to the contrary, a certificate of authority to establish and
31 operate a health maintenance organization in this State shall not be
32 issued or continued on or after the effective date of this act unless the
33 health maintenance organization meets the requirements of this act.

34 b. A health maintenance organization shall be required to comply
35 with the provisions of P.L.1973, c.337 (C.26:2J-1 et seq.) and any
36 rules and regulations adopted pursuant thereto, except that in the
37 event that the provisions of this act conflict with the provisions of
38 P.L.1973, c.337 (C.26:2J-1 et seq.), the provisions of this act shall
39 supercede the provisions of P.L.1973, c.337.

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41 5. a. A managed health care plan shall include a sufficient number
42 and type of primary care practitioners and specialists throughout the
43 plan's service area to meet the needs of enrollees and to provide
44 meaningful choice. Each managed health care plan shall demonstrate
45 that it offers:

46 (1) an adequate number of accessible acute care hospital services

- 1 within a reasonable distance and travel time;
- 2 (2) an adequate number of accessible primary care practitioners
3 within a reasonable distance and travel time, including family practice
4 and general practice physicians, internists, obstetrician/gynecologists
5 and pediatricians;
- 6 (3) an adequate number of accessible specialists and sub-specialists
7 within a reasonable distance and travel time, and that when the type of
8 medical specialist needed for a specific condition is not represented on
9 the plan's list of participating specialists, enrollees have access to non-
10 participating health care practitioners; and
- 11 (4) the availability of specialty medical services, including physical
12 therapy, occupational therapy, and rehabilitation services.
- 13 b. If a managed health care plan terminates the participation of an
14 enrollee's primary care practitioner, the plan shall provide for the
15 enrollee's continuity of care with an alternative primary care
16 practitioner. The plan shall allow an enrollee, at no additional out-of-
17 pocket cost, to continue to receive services from a primary care
18 practitioner whose contract with the plan is terminated without cause,
19 for a period of 60 days, when the enrollee requests this continued care.
- 20 c. A managed health care plan shall provide telephone access to the
21 plan for a sufficient period of time during both business and evening
22 hours to ensure enrollee access for routine care, and 24-hour
23 telephone access to either the plan or a participating health care
24 provider or practitioner for emergency care or authorization for care.
- 25 d. A managed health care plan shall establish reasonable standards
26 for waiting times to obtain appointments, except as provided for
27 emergency care. The standards shall include appointment scheduling
28 guidelines based on the type of health care service, including prenatal
29 care appointments, well-child visits and immunizations, routine
30 physical examinations, follow-up appointments for chronic conditions,
31 and urgent care.
- 32 e. A managed health care plan shall be required to cover and
33 reimburse expenses for emergency care obtained, without prior
34 authorization, in situations in which a prudent layperson could
35 reasonably believe the person's condition required immediate attention
36 at the nearest health care facility.
- 37 f. A managed health care plan shall demonstrate that it has
38 developed an access plan to meet the needs of vulnerable under-served
39 populations.
- 40 (1) The plan shall provide culturally appropriate services to the
41 greatest extent possible.
- 42 (2) When a significant number of enrollees in the plan speaks a first
43 language other than English, the plan shall provide access to personnel
44 fluent in languages other than English, to the greatest extent possible.
- 45 (3) The plan shall develop standards for continuity of care following
46 enrollment, including sufficient information on how to access health

1 care services within the plan.

2 g. Each managed health care plan shall hold harmless enrollees
3 against claims from participating health care providers and
4 practitioners in the managed health care plan for payment of the cost
5 of covered health care services.

6

7 6. a. An enrollee shall have adequate choice among participating
8 practitioners in a managed health care plan who are accessible and
9 qualified.

10 b. A managed health care plan shall permit enrollees to choose
11 their own primary care practitioner from a list of health care
12 practitioners within the plan. This list shall be updated as health care
13 practitioners are added or removed and shall include:

14 (1) a sufficient number of primary care practitioners who are
15 accepting new enrollees; and

16 (2) a sufficient mix of primary care practitioners that reflects a
17 diversity that is adequate to meet the needs of the enrolled
18 population's varied characteristics, including age, gender, race and
19 health status.

20 c. A managed health care plan shall develop a system to permit an
21 enrollee to use a medical specialist as the enrollee's primary care
22 practitioner when the enrollee's medical condition warrants it. This
23 may include enrollees suffering from chronic diseases as well as those
24 with other special needs.

25 d. A managed health care plan shall provide continuity of care and
26 appropriate referral to specialists within the plan when specialty care
27 is warranted.

28 (1) Enrollees shall have access to medical specialists on a timely
29 basis.

30 (2) Enrollees shall be provided with a choice of specialists when a
31 referral is made.

32 e. A managed health care plan shall offer a point-of-service option
33 to permit an enrollee to receive health care services from a non-
34 participating health care provider or practitioner. The point-of-service
35 option may require that the enrollee in the plan pay a reasonable
36 portion of the costs of the out-of-plan care.

37 f. A managed health care plan shall provide an enrollee with access
38 to a consultation with a health care practitioner for a second opinion.

39

40 7. a. A managed health care plan may not contract with a health
41 care practitioner to limit the practitioner's disclosure to an enrollee, or
42 to another person on behalf of an enrollee, of any information relating
43 to the enrollee's medical condition or treatment options.

44 b. A health care practitioner shall not be penalized, or his contract
45 with a managed health care plan terminated, because the practitioner
46 offers a referral to, or discusses medically necessary or appropriate

- 1 care with, an enrollee or another person on behalf of an enrollee.
- 2 (1) The health care practitioner may not be prohibited by the plan
3 from discussing all treatment options with the enrollee.
- 4 (2) Other information determined by the health care practitioner to
5 be in the best interests of the enrollee may be disclosed by the
6 practitioner to the enrollee, or to another person on behalf of an
7 enrollee.
- 8 c. (1) A health care practitioner shall not be penalized for
9 discussing financial incentives and financial arrangements between the
10 practitioner and the managed care entity with an enrollee.
- 11 (2) A managed health care plan shall inform its enrollees in writing
12 of the financial arrangements between the plan and participating
13 practitioners if those arrangements include an incentive or bonus for
14 restricting the amount of health care services provided to the enrollee.
15
- 16 8. a. A managed health care plan shall provide coverage for any
17 drug or device approved by the federal Food and Drug Administration,
18 whether or not the drug or device has been approved for the enrollee's
19 specific condition or illness, so long as the primary care practitioner or
20 specialist treating the enrollee determines the drug or device is
21 medically necessary and appropriate for the enrollee's condition or
22 illness.
- 23 b. A managed health care plan shall include a drug utilization
24 review program, the primary emphasis of which shall be to enhance
25 quality of care for enrollees by assuring appropriate drug therapy, that
26 includes the following:
- 27 (1) retrospective review of prescription drugs furnished to
28 enrollees;
- 29 (2) education of physicians, enrollees and pharmacists regarding
30 the appropriate use of prescription drugs; and
- 31 (3) ongoing periodic examination of data on outpatient prescription
32 drugs to ensure quality therapeutic outcomes for enrollees.
- 33 c. The drug utilization review program shall utilize the following
34 to effectuate the purposes of subsection b. of this section:
- 35 (1) relevant clinical criteria and standards for drug therapy;
- 36 (2) nonproprietary criteria and standards developed and revised
37 through an open, professional consensus process;
- 38 (3) intervention which focuses on improving therapeutic outcomes;
39 and
- 40 (4) measures to ensure the confidentiality of the relationship
41 between an enrollee and health care practitioner.
- 42 d. The managed health care plan may only deny coverage for a
43 drug or device, based upon a prospective review of drug therapy, in
44 cases of enrollee ineligibility, coverage limitations or fraud.
- 45 e. The prescribing health care practitioner shall determine the

1 appropriate drug therapy for an enrollee, and no substitutions shall be
2 made without the direct approval of the prescriber.

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4 9. a. A managed health care plan which limits coverage for an
5 experimental treatment, procedure, drug or device shall define the
6 limitation and disclose the limits in any agreement or certificate of
7 coverage. This disclosure shall include:

8 (1) the person who is authorized to make such a determination; and

9 (2) the criteria the plan uses to determine whether a service is
10 experimental.

11 b. A managed health care plan that denies coverage for an
12 experimental treatment, procedure, drug or device for an enrollee who
13 has a terminal condition or illness shall provide the enrollee with a
14 denial letter within 20 working days of the submitted request for such
15 coverage. The letter shall include:

16 (1) the name and title of the person making the decision;

17 (2) a statement setting forth the specific medical and scientific
18 reasons for denying coverage;

19 (3) a description of alternative treatment, services, or supplies
20 covered by the plan, if any; and

21 (4) a copy of the plan's grievance and appeal procedure.

22

23 10. a. A managed health care plan shall appoint a medical director
24 who is a physician licensed to practice in New Jersey, and who shall
25 be responsible for the treatment policies, protocols, quality assurance
26 activities and utilization management decisions of the plan.

27 b. A managed health care plan shall develop comprehensive quality
28 assurance standards adequate to identify, evaluate and remedy
29 problems relating to access, continuity and quality of health care
30 services. These standards shall include:

31 (1) an ongoing written, internal quality assurance program;

32 (2) specific written guidelines for quality of care studies and
33 monitoring, including attention to vulnerable populations;

34 (3) performance and clinical outcomes-based criteria;

35 (4) a procedure for remedial action to correct quality problems,
36 including written procedures for taking appropriate corrective action;

37 (5) a plan for data gathering and assessment pursuant to section 11
38 of this act; and

39 (6) a peer review process.

40 c. Each managed health care plan shall have a process for the
41 selection of health care practitioners who will be on the plan's list of
42 participating practitioners, with written policies and procedures for
43 review and approval used by the plan.

44 (1) The plan shall establish minimum professional requirements for
45 participating health care practitioners.

46 (2) The plan shall demonstrate that it has consulted with

1 appropriately qualified health care practitioners to establish the
2 minimum professional requirements.

3 (3) The plan's selection process shall include verification of each
4 health care practitioner's license, history of license suspension or
5 revocation, and liability claims history.

6 (4) A managed health care plan shall establish a formal written,
7 ongoing process for the re-evaluation of each participating health care
8 practitioner within a specified number of years after the practitioner's
9 initial acceptance into the plan. The re-evaluation shall include an
10 update of the previous review criteria and an assessment of the
11 practitioner's performance pattern based on criteria that include
12 enrollee clinical outcomes, number of complaints and malpractice
13 actions.

14 d. A managed health care plan shall not use a health care
15 practitioner beyond, or outside of, the practitioner's legally authorized
16 scope of practice.

17

18 11. a. A managed health care plan shall provide information on the
19 plan's structure, decision-making process, health care benefits and
20 exclusions, cost and cost-sharing requirements, list of participating
21 health care providers and practitioners, and grievance and appeal
22 procedures to all potential enrollees, all enrollees covered by the plan,
23 and to the commissioner, on a form and in a manner prescribed by the
24 commissioner.

25 b. The managed health care plan shall collect and report annually
26 to the commissioner all data specified by the commissioner, on a form
27 and in a manner prescribed by the commissioner, including, but not
28 limited to, the following:

29 (1) gross outpatient and hospital utilization data;

30 (2) enrollee clinical outcome data;

31 (3) the number and types of enrollee grievances or complaints
32 during the year, the status of decisions, and the average time required
33 to reach a decision; and

34 (4) the number, amount and disposition of malpractice claims
35 resolved during the year by the managed health care plan and any of
36 its participating health care practitioners.

37 c. The managed health care plan shall make all data specified in
38 subsections a. and b. of this section available to the public on a timely
39 basis, on a form and in a manner prescribed by the commissioner.

40 d. The managed health care plan shall establish written policies and
41 procedures for the handling of medical records and enrollee
42 communications to ensure enrollee confidentiality.

43 e. The managed health care plan shall ensure the confidentiality of
44 specified enrollee information, including, but not limited to, prior
45 medical history, medical record information and claims information,
46 except when a disclosure of this information is required by law.

1 f. The managed health care plan shall be prohibited from releasing
2 an enrollee's patient record information unless the release is authorized
3 in writing by the enrollee.

4
5 12. a. A managed health care plan shall provide written
6 notification to each enrollee, in a language the enrollee understands,
7 regarding the right to file a grievance. At a minimum, this notification
8 shall be given:

9 (1) prior to enrollment in the plan; and

10 (2) at the time health care services are denied or limited under the
11 plan.

12 b. The notification provided to an enrollee at the time of a denial
13 of health care services pursuant to subsection a. of this section shall
14 include: the reason for denial, the name of the person responsible for
15 the decision, the criteria for the determination, and the enrollee's right
16 to file a grievance.

17 c. The grievance procedure shall include:

18 (1) identification of the reviewing body and an explanation of the
19 process of review;

20 (2) an initial investigation and review;

21 (3) notification to the enrollee within a reasonable amount of time
22 of the outcome of the grievance; and

23 (4) an appeal procedure.

24 d. The managed health care plan shall set reasonable time limits for
25 each part of the review process, but in no case shall the review extend
26 beyond a 30-day period.

27 e. The managed health care plan shall provide for the expedited
28 review of grievances in cases involving an imminent, emergent or
29 serious threat to the health of the enrollee, in which case the plan:

30 (1) shall immediately inform the enrollee of his right to an expedited
31 review; and

32 (2) shall provide the enrollee with a written statement of the
33 disposition or pending status of the grievance within 72 hours of the
34 commencement of the review process.

35
36 13. a. The commissioner shall perform an audit of each managed
37 health care plan on an annual basis, for the purpose of reviewing
38 enrollee clinical outcome data, enrollee service data, operational and
39 other financial data.

40 b. Nothing in this act shall preclude the commissioner from
41 investigating complaints, grievances or appeals on behalf of enrollees
42 or health care practitioners.

43 c. The commissioner shall develop standards for the compliance of
44 managed health care plans with the requirements of this act, and shall
45 establish by regulation penalties for violations of the provisions of this
46 act.

1 14. The commissioner shall enforce the provisions of this act, in
2 consultation with the Commissioner of Banking and Insurance, and
3 shall adopt rules and regulations, pursuant to the "Administrative
4 Procedure Act," P.L.1968, c.410 (C.52:14B-1 et seq.), necessary to
5 carry out the provisions of this act.

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7 15. This act shall take effect on the 180th day after the date of
8 enactment, except that the commissioner may take such anticipatory
9 administrative action in advance as shall be necessary for the
10 implementation of the act.

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13 STATEMENT
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15 This bill, which is designated the "Managed Health Care Consumer
16 Protection Act," provides for the regulation of all managed health
17 care plans in the State by the Department of Health and Senior
18 Services (DHSS) with respect to key consumer protection issues,
19 including both health maintenance organizations (HMO's) which are
20 currently regulated under P.L.1973, c.337 (C.26:2J-1 et seq.) and non-
21 HMO comprehensive managed health care plans which are not
22 currently subject to DHSS regulation.

23 With respect to HMO's, the bill stipulates that:

24 C a certificate of authority to establish and operate an HMO in this
25 State shall not be issued or continued on or after the effective date
26 of this bill unless the HMO meets the requirements of this bill; and
27 C an HMO shall be required to comply with the provisions of
28 P.L.1973, c.337 and any rules and regulations adopted pursuant
29 thereto, except that in the event that the provisions of this bill
30 conflict with the provisions of P.L.1973, c.337, the provisions of
31 this bill shall supercede the provisions of P.L.1973, c.337.

32 The bill requires that a managed health care plan which is offered
33 or operated in this State be authorized by the Commissioner of Health
34 and Senior Services. The commissioner is provided with statutory
35 authority in this bill to promulgate regulations for managed health care
36 plans including network adequacy, member and provider rights, quality
37 assurance, utilization management, complaints and patient appeals and
38 data reporting.

39 With respect to any financial incentives which may be utilized by a
40 managed health care plan, the bill stipulates that:

41 C a health care practitioner shall not be penalized for discussing
42 financial incentives and financial arrangements between the
43 practitioner and the managed care entity with an enrollee; and
44 C a managed health care plan shall inform its enrollees in writing of
45 the financial arrangements between the plan and participating
46 practitioners if those arrangements include an incentive or bonus for

1 restricting the amount of health care services provided to the
2 enrollee.

3 The bill also requires that a managed health care plan provide
4 coverage for any drug or device approved by the federal Food and
5 Drug Administration, whether or not the drug or device has been
6 approved for the enrollee's specific condition or illness, so long as the
7 primary care practitioner or specialist treating the enrollee determines
8 the drug or device is medically necessary and appropriate for the
9 enrollee's condition or illness. A managed health care plan shall
10 include a drug utilization review program, the primary emphasis of
11 which shall be to enhance quality of care for enrollees by assuring
12 appropriate drug therapy.

13 The bill takes effect on the 180th day after the date of enactment,
14 except that the Commissioner of Health and Senior Services may take
15 such anticipatory administrative action in advance as shall be necessary
16 for the implementation of the bill.

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21 "Managed Health Care Consumer Protection Act."