

SENATE, No. 1881

STATE OF NEW JERSEY

INTRODUCED MARCH 10, 1997

By Senator RICE

1 AN ACT to provide incentive grants and loans to assist municipalities
2 and counties in retaining and attracting business and supplementing
3 Title 34 of the Revised Statutes.

4
5 **BE IT ENACTED** *by the Senate and General Assembly of the State*
6 *of New Jersey:*

7
8 1. This act shall be known and may be cited as the "Local-State
9 Business Incentive Promotion Act."

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11 2. As used in this act:

12 "Act" means the "Local-State Business Incentive Promotion Act."

13 "Applicant" means any county or municipality applying for a
14 development loan or incentive grant pursuant to this act.

15 "Authority" means the New Jersey Economic Development
16 Authority established pursuant to section 4 of P.L.1974, c.80
17 (C.34:1B-4).

18 "Business" means a corporation; sole proprietorship; partnership;
19 corporation that has made an election under Subchapter S of Chapter
20 One of Subtitle A of the Internal Revenue Code of 1986, or any other
21 business entity through which income flows as a distributive share to
22 its owners; limited liability company; nonprofit corporation; or any
23 other form of business organization located either within or outside
24 this State.

25 "Commissioner" means the Commissioner of Commerce and
26 Economic Development.

27 "Department" means the Department of Commerce and Economic
28 Development.

29 "Loan" means money loaned to a county or municipality by the
30 authority for the purpose of retaining existing business or attracting
31 new business pursuant to this act.

32 "Incentive grant" or "grant" means money provided by the authority
33 to a county or municipality on a matching fund basis for the purpose
34 of retaining existing business or attracting new business.

35 "Program" means the Local-State Business Incentive Promotion
36 Program established pursuant to section 3 of this act.

1 "Promotion fund" means the Local-State Business Incentive
2 Promotion Fund established pursuant to section 4 of this act.

3
4 3. a. There is created, in the authority, a "Local-State Business
5 Incentive Promotion Program." The program shall be established by
6 the authority in consultation with the department. The program shall
7 consist of loans and grants which shall be provided to qualified
8 applicants in order to defray the cost of plans to retain existing
9 business or to attract new business within a county or municipality, as
10 the case may be, including, but not limited to, the development of
11 transportation services, parking facilities or other types of investments
12 needed to assist local business retention and attraction efforts, the
13 promotion of environmental, quality of life and public safety projects
14 to make an area more conducive for existing business to expand and
15 to attract new business to an area, and the acquisition of buildings and
16 real property needed to retain businesses or to attract businesses to
17 locate within the area.

18 b. In designing and implementing the program, the authority shall
19 enter into agreements with local agencies, businesses and non-profit
20 organizations for matching funds in order to leverage its loans and
21 grants with funds from such entities. The terms and conditions of any
22 agreements for matching funds shall be determined by the authority
23 and subject to the approval of the commissioner.

24
25 4. a. To implement the program, the authority shall establish and
26 maintain a special account designated the "Local-State Business
27 Incentive Promotion Fund," into which shall be deposited moneys to
28 be used by the authority for the purposes specified in this act. Moneys
29 deposited into the promotion fund shall include, but not be limited to:

30 (1) such moneys from the "Economic Recovery Fund" established
31 pursuant to section 3 of P.L.1992, c.16 (C.34:1B-7.12), and such
32 other business development fund moneys that the authority determines
33 are available and necessary, in response to the demand for the
34 program, to effectively implement the purposes of this act;

35 (2) moneys that shall be received by the authority from the
36 repayment of development loans and interest thereon;

37 (3) moneys as may be available to the authority from business
38 development programs administered by other State agencies or
39 authorities;

40 (4) appropriations made by the Legislature to effectuate the
41 purposes of this act;

42 (5) fees collected from applicants pursuant to subsection c. of this
43 section; and

44 (6) such other moneys as may be made available including, but not
45 limited to, funds provided by agreement with private investors to
46 effectuate the purposes of this act.

1 b. Moneys in the promotion fund which are determined by the
2 authority not to be needed for current responsibilities of the promotion
3 fund, may be invested by the authority in any direct obligations as to
4 which principal and interest are guaranteed by the United States of
5 America or any other obligation deemed appropriate by the authority.

6 c. The authority may charge fees in connection with the provision
7 of loans and incentive grants from the promotion fund.

8 d. The authority is authorized to disburse moneys in the promotion
9 fund for purposes unrelated to this act if, for a period of at least three
10 years, no moneys are disbursed from the promotion fund for the
11 purposes set forth pursuant to this act.

12

13 5. a. The authority shall use the moneys in the promotion fund to
14 provide loans and incentive grants to applicants determined to be
15 qualified by the authority to participate in the program in accordance
16 with the criteria set forth in this section. Moneys received in
17 repayment of loans shall be deposited in the promotion fund. The
18 maximum amount of each loan from the promotion fund that is
19 provided to each qualified applicant shall be determined in accordance
20 with criteria to be adopted jointly by the authority and department
21 pursuant to section 10 of this act.

22 b. In determining the criteria for qualifying applicants for loans and
23 incentive grants, the authority shall consider:

24 (1) the need to provide assistance for retaining and attracting
25 businesses and jobs;

26 (2) the viability of the plan to retain and attract business submitted
27 by an applicant;

28 (3) the level of potential job creation and the longevity of such
29 jobs;

30 (4) the conduciveness of the economic environment for the
31 establishment, expansion or relocation of businesses within the
32 applicant's jurisdiction;

33 (5) the geographic representation of all regions of the State,
34 including both urban and rural municipalities; and

35 (6) the level of financial and other participation by local economic
36 development agencies, county or municipal government entities, non-
37 profit or for-profit organizations and lending institutions.

38 c. The authority shall require applicants for incentive grants to
39 contribute cash from other sources to leverage the amount of moneys
40 received from the promotion fund. Contributions provided from other
41 sources shall be in a ratio of at least \$1 from other sources for each \$2
42 from the program. These contributions may come from a public or
43 private source other than the program.

44 d. Loans to stimulate the retention or attraction of business in
45 accordance with this act shall be made by the authority pursuant to a
46 loan agreement and may be amortization or term loans, bear interest

1 at less than the market rate, be renewable, be callable, and contain
2 other terms and conditions considered appropriate by the authority
3 that are consistent with the purposes of this act and with rules and
4 regulations jointly adopted by the authority and the department to
5 implement the program.

6 e. The authority shall require, as a condition of receiving a grant
7 or loan under the program, that a business which the applicant seeks
8 to retain or attract continue operating at a location in New Jersey for
9 at least 1.5 times the number of years of the term of the grant or loan.
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11 6. The authority shall have, in addition to the powers set forth in
12 section 5 of P.L.1974, c.80 (C.34:1B-5), the power to enter into
13 written agreements with one or more private investors, or with one or
14 more State agencies or authorities for the purpose of establishing a
15 pool of moneys to be deposited in the promotion fund and to provide
16 moneys to be used exclusively for loans and grants to stimulate the
17 retention or attraction of business pursuant to this act. The pooled
18 moneys provided as loans by the authority from the promotion fund
19 shall be fixed at an interest rate to be determined by the authority and
20 shall be for a term not exceeding one year.
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22 7. a. The authority, the department and a county or municipality
23 approved for a loan or grant from the program, shall seek to
24 coordinate their efforts and activities, to the greatest extent feasible,
25 to retain or attract businesses in the applicant's jurisdiction.

26 b. The authority shall actively seek the advice of county economic
27 development offices in order to improve the effectiveness of the
28 program.
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30 8. In addition to the duties of the authority required under section
31 4 of P.L.1974, c.80 (C.34:1B-4), the authority shall prepare a report
32 within two years following the effective date of this act, and not later
33 than September 15 of each third year thereafter, which shall describe
34 the demand for the program, the number of applicants assisted by the
35 program, the efforts made by the authority to promote the program
36 and to establish a pool of funds from private and public sources
37 pursuant to section 6 of this act, the total number of loans and
38 incentive grants and the average amount of such loans and grants
39 provided by the authority and an assessment of the effectiveness of the
40 program in meeting the goals of the act. The authority shall submit its
41 report to the Governor and the Legislature, along with any
42 recommendations for legislation to improve the effectiveness of the
43 program.
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45 9. If the applicant receiving a grant or loan fails to meet or comply
46 with a condition or requirement set forth in a grant or loan agreement

1 with the authority or in rules and regulations of the authority, the
2 authority may cancel or rescind the agreement or amend the
3 agreement to reduce the amount of the grant or loan or the term of the
4 grant or loan agreement.

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6 10. The authority and the department shall jointly adopt, pursuant
7 to the "Administrative Procedure Act," P.L.1968, c.410 (C.52:14B-1
8 et seq.), rules and regulations as may be necessary to effectuate the
9 purposes of this act.

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11 11. This act shall take effect on the 180th day following enactment.

12 13 14 STATEMENT

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16 This bill establishes the "Local-State Business Incentive Promotion
17 Program" within the New Jersey Economic Development Authority
18 (EDA) in order to assist counties and municipalities with plans to
19 retain existing businesses or attract new businesses. The plans to be
20 submitted by counties and municipalities to the EDA may be eligible
21 for funding with loans or grants from the "Local-State Business
22 Incentive Promotion Fund," administered by the EDA to assist local
23 governments in their efforts to stimulate new business development
24 and retain existing business.

25 Such plans could include the development of transportation
26 services, parking facilities or other types of investments needed to
27 assist local business retention and development efforts, the promotion
28 of environmental, quality of life and public safety projects to make an
29 area more conducive for existing business to expand and to attract new
30 business to an area, and the acquisition of buildings and real property
31 needed to retain businesses or to attract businesses to locate within the
32 area.

33 The program is intended to complement existing business
34 development programs such as the "Business Employment Incentive
35 Program Act," P.L.1996, c.26 (C.34:1B-124 et seq.) and the "Business
36 Relocation Assistance Act," P.L.1996, c.25 (C.34:1B-112 et seq.).

37 The bill directs the EDA to establish the Local-State Business
38 Incentive Promotion Fund to provide loans and incentive grants to
39 counties and municipalities to implement plans to retain existing
40 business and to attract new business. The incentive grants shall be
41 provided by the authority on a matching fund basis with \$1 coming
42 from outside sources for every \$2 coming from the program.

43 The bill requires the EDA to report to the Governor and the
44 Legislature on the effectiveness of the program within two years
45 following the effective date of the bill and every third year thereafter
46 and to recommend legislation to improve the operation of the

1 program. In that regard, the authority and the department shall seek
2 the input of county economic development offices.

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7 Establishes a Local-State Business Incentive Promotion Program
8 within EDA.