# ASSEMBLY, No. 1650 STATE OF NEW JERSEY 219th LEGISLATURE

PRE-FILED FOR INTRODUCTION IN THE 2020 SESSION

Sponsored by: Assemblywoman ANNETTE QUIJANO District 20 (Union) Assemblyman PAUL D. MORIARTY District 4 (Camden and Gloucester)

Co-Sponsored by: Assemblywoman Jimenez

### SYNOPSIS

Limits certain provisions in and enforceability of restrictive covenants.

#### **CURRENT VERSION OF TEXT**

As reported by the Assembly Labor Committee with technical review.



(Sponsorship Updated As Of: 3/1/2021)

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1 AN ACT limiting certain provisions in restrictive covenants and 2 supplementing Title 34 of the Revised Statutes. 3 4 BE IT ENACTED by the Senate and General Assembly of the State 5 of New Jersey: 6 7 1. The Legislature finds and declares that: 8 a. Post-employment contracts and severance agreements that 9 restrict or prohibit competition, also known as "restrictive 10 covenants," "covenants not to compete," or "non-compete agreements," impede the development of business in the State by 11 12 driving skilled workers to other jurisdictions and by requiring 13 businesses to solicit skilled workers from out-of-State. 14 b. These contracts and agreements discourage innovation and 15 production, impose special hardships on employees and specialized professionals who are trained to perform specific jobs, and may 16 17 constitute restraint of trade and commerce. 18 c. Limiting severance agreements will stimulate New Jersey's 19 economy by preserving and providing jobs and by providing opportunities for employees to establish new business ventures and 20 new job opportunities in the State. 21 22 23 2. As used in this act: 24 "Employee" means an individual who works for hire, including 25 an individual employed in a supervisory, managerial, or 26 confidential position. 27 "Employer" means any person, corporation, partnership, individual proprietorship, joint venture, firm, company or other 28 29 similar legal entity, employs one or more employees, and shall 30 include the State and its instrumentalities and political subdivisions, 31 public corporations, and charitable organizations. 32 "Fringe benefit" means any vacation leave, sick leave, medical 33 insurance plan, disability insurance plan, life insurance plan, 34 pension benefit plan, or any other benefit of economic value, to the 35 extent that the leave, plan, or benefit is paid for in whole or in part 36 by the employer. 37 "Low-wage employee" means an employee whose average 38 weekly earnings, calculated by dividing the employee's earnings 39 during the period of 12 calendar months immediately preceding the date of termination of employment by 52, or the number of weeks 40 41 that the employee was actually paid during the 52 week period, are 42 less than the Statewide average weekly remuneration as determined pursuant to paragraph (3) of subsection (c) of R.S.43:21-3. 43 44 "Misconduct" means conduct which is improper, intentional, 45 connected with the individual's work, within the individual's 46 control, not a good faith error of judgment or discretion, and is 47 either a deliberate refusal, without good cause, to comply with the employer's lawful and reasonable rules made known to the 48

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employee or a deliberate disregard of standards of behavior the
 employer has a reasonable right to expect, including reasonable
 safety standards and reasonable standards for a workplace free of
 drug and substance abuse.

5 "Pay" means hourly wages or periodic salary, including tips, 6 regularly paid and nondiscretionary commissions and bonuses, and 7 regularly paid overtime. "Pay" shall not mean fringe benefits.

8 "Restrictive covenant" means an agreement between an 9 employer and an employee arising out of an existing or anticipated 10 employment relationship, or an agreement between an employer and 11 an employee with respect to severance pay, under which the 12 employee or expected employee agrees not to engage in certain 13 specified activities competitive with the employee's employer after 14 the employment relationship has ended.

15 "Trade secrets" has the meaning given in section 2 of the "New16 Jersey Trade Secrets Act," P.L.2011, c.161 (C.56:15-2).

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18 3. a. An employer may require or request that an employee 19 enter into a restrictive covenant as a condition of employment or 20 with respect to severance pay as provided in this act. A restrictive 21 covenant is enforceable to the extent that it meets the following 22 requirements:

23 (1) If the agreement is entered into in connection with the 24 commencement of employment, the employer shall disclose the 25 terms of the agreement in writing to the prospective employee by 26 the earlier of a formal offer of employment, or 30 business days 27 before the commencement of the employee's employment or, if the 28 agreement is entered into after commencement of employment, the 29 employer must provide the agreement at least 30 business days 30 before the agreement is to be effective. The agreement shall be 31 signed by the employer and the employee and expressly state that 32 the employee has the right to consult with counsel prior to signing.

33 (2) The agreement shall not be broader than necessary to protect 34 the legitimate business interests of the employer, including the 35 employer's trade secrets or other confidential information that 36 would not otherwise qualify as a trade secret, including sales 37 information, business strategies and plans, customer information, 38 and price information. An agreement may be presumed necessary 39 where the legitimate business interest cannot be adequately 40 protected through an alternative agreement, including but not 41 limited to: an agreement not to solicit or hire employees of the 42 employer; an agreement not to solicit or transact business with 43 customers, clients, referral sources, or vendors of the employer; or a 44 nondisclosure or confidentiality agreement.

(3) The agreement may restrict the employee's engaging in
activities competitive with the employee's former employer for a
period not to exceed 12 months following the date of termination of
employment.

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(4) The agreement shall be reasonable in geographical reach and
limited to the geographic areas in which the employee provided
services or had a material presence or influence during the two
years preceding the date of termination of employment, and shall
not prohibit an employee from seeking employment in other states.

(5) The agreement shall be reasonable in the scope of proscribed
activities in relation to the interests protected and limited to only
the specific types of services provided by the employee at any time
during the last two years of employment.

(6) The agreement shall not penalize an employee for defending
against or challenging the validity or enforceability of the covenant.
(7) The agreement shall not contain a choice of law provision
that would have the effect of avoiding the requirements of this
section, if the employee is a resident of or employed in the State at
the time of termination of employment and has been for at least 30
days immediately preceding the employee's termination of

17 employment.

(8) The agreement shall not waive an employee's substantive,
procedural and remedial rights provided under this act, any other
act or administrative regulation, or under the common law.

(9) The agreement shall not restrict an employee from providing
a service to a customer or client of the employer, if the employee
does not initiate or solicit the customer or client.

(10)The agreement shall not be unduly burdensome on the
employee, injurious to the public, or inconsistent with public policy.
b. An agreement made under this act shall not be enforceable
against:

(1) an employee who is classified as nonexempt under the
federal "Fair Labor Standards Act of 1938" (29 U.S.C. s.201 et
seq.);

31 (2) an undergraduate or graduate student that undertakes an
32 internship or otherwise enters into a short-term employment
33 relationship with an employer, whether paid or unpaid, while
34 enrolled in a full-time or part-time undergraduate or graduate
35 educational institution;

36 (3) an apprentice participating in an apprenticeship program
37 registered by the Office of Apprenticeship of the U.S. Department
38 of Labor and meeting the standards established by the office, or
39 registered by a State apprenticeship agency recognized by the
40 office;

41 (4) a seasonal or temporary employee;

42 (5) an employee who has been terminated without a43 determination of misconduct or laid off by action of the employer;

44 (6) an independent contractor;

45 (7) an employee under the age of 18;

46 (8) a low-wage employee; or

47 (9) an employee whose period of service to an employer is less48 than one year.

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c. Not later than 10 days after the termination of an
employment relationship, the employer shall notify the employee in
writing of the employer's intent to enforce the agreement. If the
employer fails to provide that notice, the agreement shall be void.
This subsection shall not apply if the employee has been terminated
for misconduct.

7 d. During any period after the employment relationship has 8 ended and a covenant under this section is effective, the employer 9 shall pay the employee an amount equal to 100 percent of the pay which the employee would have been entitled for work that would 10 11 have been performed during the period prescribed under this 12 section, and continues to make whatever benefit contributions 13 would be required in order to maintain the fringe benefits to which 14 the employee would have been entitled for work that would have 15 been performed during the period prescribed under this section. A 16 covenant shall not permit an employer to unilaterally discontinue or 17 otherwise fail or refuse to make the payments except in the event of 18 a breach by the employee. This subsection shall not apply if the 19 employee has been terminated for misconduct.

e. Any provision of an agreement established under this section
shall be, to the extent it conflicts with this section, void and
unenforceable.

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4. a. An employee subject to a restrictive covenant under this
act may bring a civil action in a court of competent jurisdiction
against any employer or person alleged to have violated this act.
An employee shall bring any action under this act within two years
of the later of:

29 (1) when a prohibited agreement was signed;

(2) when the employee learns of the prohibited agreement;

(3) when the employment relationship is terminated; or

32 (4) when the employer takes any step to enforce the agreement.

The court shall have jurisdiction to void any agreement and to order
all appropriate relief, including: enjoining the conduct of any person
or employer; ordering payment of liquidated damages; and
awarding lost compensation, damages, reasonable attorneys' fees
and costs.

b. For the purposes of this section, liquidated damages shall becalculated as an amount not more than \$10,000.

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41 5. Every employer shall post a copy of this act or a summary 42 approved by the Department of Labor and Workforce Development 43 in a prominent place in the work area. An employer who fails to 44 post a copy of this act or a summary of this act shall be issued by 45 the department a written warning for the first violation, and shall be 46 fined up to \$250 for a second violation and up to \$1,000 for the 47 third and each subsequent violation. A penalty imposed by the 48 department pursuant to this section shall be collected and enforced

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- 1 by summary proceedings pursuant to the provisions of the "Penalty
- 2 Enforcement Law of 1999," P.L.1999, c.274 (C.2A:58-10 et seq.).
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- 4 6. This act shall take effect immediately, but shall not apply to
- 5 any agreement in effect on or before the date of enactment.