2007
New Jersey

HMO PERFORMANCE REPORT

Compare Your Choices

Jon S. Corzine
Governor

Steven M. Goldman
Commissioner

New Jersey Department of Banking and Insurance
September 2007

Dear Consumers:

We are pleased to present the eleventh annual New Jersey HMO Performance Report, the second produced exclusively by the New Jersey Department of Banking and Insurance. This report contains information on the performance of New Jersey’s health maintenance organizations (HMOs), how well these HMOs deliver important health care services, and how members rate the services they receive.

The report is designed to give consumers and employers information on the quality of New Jersey’s HMOs and the coverage they provide. We believe that you will find this information useful when choosing health coverage for your family or business.

New Jersey is a leader in providing comprehensive, strong consumer and patient protections. We urge you to become familiar with these protections, which are explained in this report.

By providing you with this report, we strive to empower you to make the best health care choices for you, your family or your employees.

Jon S. Corzine
Governor

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Commissioner
Department of Banking and Insurance

The format for this report was originally developed by the New Jersey Department of Health and Senior Services (DHSS) when it issued the first HMO performance report in 1997 with the cooperation of an advisory group representing HMOs, health care purchasers, providers and consumers. The New Jersey Department of Banking and Insurance (DOBI) assumed responsibility for providing the HMO Performance Report from DHSS in August 2005, pursuant to Reorganization Plan 05-005. All regulatory and oversight matters concerning managed health care in the state are now consolidated in DOBI.

This report includes information on all commercial products currently marketed in New Jersey by HMOs that had at least 2,000 members enrolled in commercial products in both 2005 and 2006. For most HMOs the information combines plan performance for the HMO and POS products. See page 20 for more information about the distinction between HMO and POS products.

This report does not include HMO performance related to any HMO’s Medicare or Medicaid business or an HMO’s business related to other New Jersey Department of Human Services programs. See page 19 for ways you can obtain information on these plans.

This report is based on a measurement system called HEDIS®, which was developed by the National Committee for Quality Assurance (NCQA) through the combined efforts of many health care experts. It includes measures collected by the HMOs and measures collected through member surveys. All measures are verified by independent auditors.

This report contains information on the following HMOs and products:

➢ Aetna-HMO/POS (Aetna Health, Inc.–New Jersey)
➢ AmeriHealth-HMO/POS (AmeriHealth HMO)
➢ CIGNA-HMO/POS (CIGNA HealthCare of New Jersey)
➢ Health Net-HMO/POS (Health Net of New Jersey, Inc.)
➢ Horizon-HMO (Horizon Healthcare of New Jersey)
➢ Oxford-HMO/POS (Oxford Health Plans–New Jersey)

For information on contacting these and other New Jersey HMOs, see page 16.

This report is also available on the Department’s web site:
http://www.state.nj.us/dobi/lifehealthactuarial/hmo2007/

HEDIS® is a registered trademark of the National Committee for Quality Assurance.

Data analysis was provided by the Center for State Health Policy, Rutgers, the State University of New Jersey.
New Jersey HMO Performance Report

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» women received a Pap test (a test for cervical cancer)
» new mothers had a check-up after delivery
» children received recommended immunizations

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How well HMOs made sure that the members:

» being treated with medicine for depression were monitored appropriately
» with mental illness saw a provider after hospitalization
» with pediatric asthma received appropriate medications
» with hypertension had their blood pressure controlled
» with heart conditions had their cholesterol controlled
» who had a heart attack received appropriate medicine
» with diabetes had their blood sugar tested
» with diabetes, who are at risk for blindness, received an eye exam

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Quality Matters

Important Questions About Quality You Should Consider

What do you know about the quality of New Jersey HMOs?

This report provides information about how:

- members rated their HMOs and doctors
- easily members got the care they needed
- well HMOs provided preventive care, such as immunizations and mammograms, to help members stay healthy
- well HMOs cared for members who are ill, such as managing the cholesterol level of people with heart conditions

Why is the quality of heath care important?

Not all HMOs are the same. HMOs differ in how well they keep members healthy and care for them when they become sick. That’s why learning about health care quality is important.

- If you are a consumer, the quality of care provided by your HMO may influence your health and your family’s health.
- If you are an employer, the quality of care provided by your HMO may influence absenteeism, employee productivity and your company’s health care cost.

What should you consider when choosing your HMO?

You can use this report, along with cost and benefit information available from your employer or the HMO, to choose the best HMO for you.

When choosing an HMO, consider:

- Whether your doctor or health care provider is available in the HMO’s network
- Whether the HMO offer the benefits you want
- How much the HMO will cost you (look at both monthly premiums and out of pocket expenses, such as co-payments, coinsurances and deductibles)
- How well the HMO performs in areas most important to you

Look at Quality—See the next page for HMO performance
# Performance Summary

## How New Jersey HMOs Perform Overall

This chart summarizes New Jersey HMO performance in four broad areas by comparing each HMO’s performance to the statewide HMO average. Each broad area is made up of several performance measures, which are further described on the following pages.

Higher than average scores mean better performance.

### Performance Compared to the Average

- **Higher** than the New Jersey HMO average
- **About the Same** as the New Jersey HMO average
- **Lower** than the New Jersey HMO average

### Overall performance

See the following pages for more details

<table>
<thead>
<tr>
<th>HMO</th>
<th>Service and Access*</th>
<th>Doctors and Medical Care</th>
<th>Staying Healthy</th>
<th>Getting Better/Living with Illness</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna - HMO/POS</td>
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<td>AmeriHealth - HMO/POS</td>
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<td>CIGNA - HMO/POS</td>
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<td>Health Net - HMO/POS</td>
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<td>Oxford - HMO/POS</td>
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</tbody>
</table>

* Service and Access is a composite of Rating of HMO, Getting needed care, and Claims processing. NCQA will not be reporting the Customer Service composite for 2007; therefore it is not included in the service and access summary score.
Service and Access*

Are members satisfied with their HMO’s services?

A comparison of each HMO’s performance to the New Jersey HMO average shows how effective the HMOs are in providing services to their members (pages 4 and 5).

Higher than average scores mean better performance.

<table>
<thead>
<tr>
<th>HMO</th>
<th>Rating of HMO</th>
<th>Getting needed care</th>
<th>Claims processing</th>
<th>Customer service</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna - HMO/POS</td>
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<tr>
<td>AmeriHealth - HMO/POS</td>
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<td>CIGNA - HMO/POS</td>
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<tr>
<td>Health Net - HMO/POS</td>
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<td>Oxford - HMO/POS</td>
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</tbody>
</table>

* Service and Access is a composite of Rating of HMO, Getting needed care, and Claims processing. NCQA will not be reporting the Customer Service composite for 2007; therefore it is not included in the service and access summary score.

NA – Not available

Due to differences in sample size, HMOs with the same or similar scores can have different circle ratings.

Performance Compared to the Average

- ● Higher than the New Jersey HMO average
- ◀ About the Same as the New Jersey HMO average
- ○ Lower than the New Jersey HMO average

See the next page for each HMO’s scores →
**Rating of HMO**
Percent of members who rated their HMO a 9 or 10 on a scale from 0 (worst possible) to 10 (best possible):

- **NJ Average**: 33%
- Aetna: 37%
- AmeriHealth: 33%
- CIGNA: 34%
- Health Net: 39%
- Horizon: 27%
- Oxford: 30%

**Getting needed care**
Percent of members who reported no problem getting • a personal doctor they like • to see a specialist • necessary tests or treatment • timely approvals for care:

- **NJ Average**: 44%
- Aetna: 46%
- AmeriHealth: 45%
- CIGNA: 43%
- Health Net: 43%
- Horizon: 45%
- Oxford: 44%

**Claims processing**
Percent of members who said their HMO always handled their claims • in a reasonable amount of time • correctly:

- **NJ Average**: 43%
- Aetna: 48%
- AmeriHealth: 39%
- CIGNA: 48%
- Health Net: 38%
- Horizon: 40%
- Oxford: 46%

**Customer service**
Percent of members who reported no problem • finding or understanding written information • getting needed help from customer service • completing paperwork:

NCQA will not be reporting the Customer Service composite for 2007; therefore it is not included in the 2007 HMO Performance Report.
Doctors and Medical Care

Are HMO members satisfied with their doctors and medical care?

A comparison of each HMO’s performance to the New Jersey HMO average shows how effective the HMOs are in providing high quality medical care to their members (pages 6 and 7).

Higher than average scores mean better performance.

<table>
<thead>
<tr>
<th>HMO</th>
<th>Rating of health care</th>
<th>Getting care quickly</th>
<th>Rating of personal doctor</th>
<th>How well doctors communicate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna - HMO/POS</td>
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<td>AmeriHealth - HMO/POS</td>
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<td>CIGNA - HMO/POS</td>
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<tr>
<td>Health Net - HMO/POS</td>
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<td>Horizon - HMO</td>
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<tr>
<td>Oxford - HMO/POS</td>
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</tr>
</tbody>
</table>

Due to differences in sample size, HMOs with the same or similar scores can have different circle ratings.

Performance Compared to the Average

- **Higher** than the New Jersey HMO average
- **About the Same** as the New Jersey HMO average
- **Lower** than the New Jersey HMO average
### Rating of health care

Percent of members who rated their quality of care a 9 or 10 on a scale from 0 (worst possible) to 10 (best possible):

<table>
<thead>
<tr>
<th>Plan</th>
<th>Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>NJ Average</td>
<td>44%</td>
</tr>
<tr>
<td>Aetna</td>
<td>48%</td>
</tr>
<tr>
<td>AmeriHealth</td>
<td>48%</td>
</tr>
<tr>
<td>CIGNA</td>
<td>38%</td>
</tr>
<tr>
<td>Health Net</td>
<td>45%</td>
</tr>
<tr>
<td>Horizon</td>
<td>42%</td>
</tr>
<tr>
<td>Oxford</td>
<td>43%</td>
</tr>
</tbody>
</table>

### Getting care quickly

Percent of members who said they always were able to obtain advice, get timely appointments and get care for an illness or injury never had to wait over 15 minutes past appointment time to see a provider:

<table>
<thead>
<tr>
<th>Plan</th>
<th>Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>NJ Average</td>
<td>58%</td>
</tr>
<tr>
<td>Aetna</td>
<td>59%</td>
</tr>
<tr>
<td>AmeriHealth</td>
<td>62%</td>
</tr>
<tr>
<td>CIGNA</td>
<td>59%</td>
</tr>
<tr>
<td>Health Net</td>
<td>56%</td>
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<tr>
<td>Horizon</td>
<td>58%</td>
</tr>
<tr>
<td>Oxford</td>
<td>53%</td>
</tr>
</tbody>
</table>

### Rating of personal doctor

Percent of members who rated their personal doctor a 9 or 10 on a scale from 0 (worst possible) to 10 (best possible):

<table>
<thead>
<tr>
<th>Plan</th>
<th>Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>NJ Average</td>
<td>60%</td>
</tr>
<tr>
<td>Aetna</td>
<td>57%</td>
</tr>
<tr>
<td>AmeriHealth</td>
<td>64%</td>
</tr>
<tr>
<td>CIGNA</td>
<td>60%</td>
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<tr>
<td>Health Net</td>
<td>62%</td>
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<tr>
<td>Horizon</td>
<td>60%</td>
</tr>
<tr>
<td>Oxford</td>
<td>59%</td>
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</tbody>
</table>

### How well doctors communicate

Percent of members who said their doctor always listened carefully, explained things clearly, showed respect and spent enough time with them:

<table>
<thead>
<tr>
<th>Plan</th>
<th>Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>NJ Average</td>
<td>68%</td>
</tr>
<tr>
<td>Aetna</td>
<td>69%</td>
</tr>
<tr>
<td>AmeriHealth</td>
<td>72%</td>
</tr>
<tr>
<td>CIGNA</td>
<td>68%</td>
</tr>
<tr>
<td>Health Net</td>
<td>63%</td>
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<tr>
<td>Horizon</td>
<td>69%</td>
</tr>
<tr>
<td>Oxford</td>
<td>68%</td>
</tr>
</tbody>
</table>
### Staying Healthy

**Does the HMO help members stay healthy and avoid illness?**

A comparison of each HMO’s performance to the New Jersey HMO average shows how effective the HMOs are in working with doctors to provide important preventive services that help members stay healthy (pages 8 and 9).

Higher than average scores mean better performance.

<table>
<thead>
<tr>
<th>HMO</th>
<th>Testing of breast cancer</th>
<th>Testing for cervical cancer</th>
<th>Check-ups for new mothers</th>
<th>Immunizations for children</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna - HMO/POS</td>
<td>○</td>
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<td>Horizon - HMO</td>
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<tr>
<td>Oxford - HMO/POS</td>
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</tbody>
</table>

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### Performance Compared to the Average

- ● **Higher** than the New Jersey HMO average
- ○ **About the Same** as the New Jersey HMO average
- ○ **Lower** than the New Jersey HMO average

See the next page for each HMO’s scores →
Testing for breast cancer
Women are more likely to survive if breast cancer is found early through a mammogram (x-ray of the breast). Percent of women aged 42–69 who received a mammogram within the past two years:

<table>
<thead>
<tr>
<th></th>
<th>NJ Average</th>
<th>Aetna</th>
<th>AmeriHealth</th>
<th>CIGNA</th>
<th>Health Net</th>
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</table>

Testing for cervical cancer
Women are more likely to survive if cervical cancer is found early through a Pap test. Percent of women aged 21–64 who received a Pap test within the past three years:

<table>
<thead>
<tr>
<th></th>
<th>NJ Average</th>
<th>Aetna</th>
<th>AmeriHealth</th>
<th>CIGNA</th>
<th>Health Net</th>
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Check-ups for new mothers
During a visit, providers can check a new mother’s recovery from childbirth and answer questions. Percent of new mothers who received a check-up within eight weeks after delivery:

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<tr>
<th></th>
<th>NJ Average</th>
<th>Aetna</th>
<th>AmeriHealth</th>
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</table>

Immunizations for children
Immunization shots prevent childhood diseases such as polio, measles, mumps, rubella and whooping cough. Percent of children who received recommended immunizations by age two:

<table>
<thead>
<tr>
<th></th>
<th>NJ Average</th>
<th>Aetna</th>
<th>AmeriHealth</th>
<th>CIGNA</th>
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<td>77%</td>
<td>75%</td>
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<td>85%</td>
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</tbody>
</table>
Getting Better/Living with Illness

How well does the HMO care for members who are sick?

A comparison of each HMO’s performance to the New Jersey HMO average shows how effective the HMOs are in working with doctors to care for members who are sick or living with chronic illness (pages 10–13).

Higher than average scores mean better performance.

<table>
<thead>
<tr>
<th>HMO</th>
<th>Management of medicine for depression</th>
<th>Care after hospitalization for mental illness</th>
<th>Appropriate medications for asthma (children)</th>
<th>Controlling high blood pressure</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna - HMO/POS</td>
<td>○</td>
<td>○</td>
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<td>◌</td>
</tr>
<tr>
<td>AmeriHealth - HMO/POS</td>
<td>○</td>
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<td>◌</td>
<td>◌</td>
</tr>
<tr>
<td>CIGNA - HMO/POS</td>
<td>◌</td>
<td>◌</td>
<td>●</td>
<td>◌</td>
</tr>
<tr>
<td>Health Net - HMO/POS</td>
<td>●</td>
<td>●</td>
<td>●</td>
<td>●</td>
</tr>
<tr>
<td>Horizon - HMO</td>
<td>●</td>
<td>●</td>
<td>●</td>
<td>●</td>
</tr>
<tr>
<td>Oxford - HMO/POS</td>
<td>◌</td>
<td>○</td>
<td>○</td>
<td>○</td>
</tr>
</tbody>
</table>

Due to differences in sample size, HMOs with the same or similar scores can have different circle ratings. Not Applicable—HMO was unable to report the measure due to the small number of eligible members.

**Performance Compared to the Average**
- ● **Higher** than the New Jersey HMO average
- ◌ **About the Same** as the New Jersey HMO average
- ○ **Lower** than the New Jersey HMO average

See the next page for each HMO’s scores ➔
Management of medicine for depression
People taking medicine for depression need to be monitored. Percent of members given medicine for depression who had follow-up visits:

- NJ Average: 28%
- Aetna: 24%
- AmeriHealth: 11%
- CIGNA: 27%
- Health Net: 36%
- Horizon: 40%
- Oxford: 28%

Care after hospitalization for mental illness
Therapy after a hospital stay for mental illness is important for recovery. Percent of members hospitalized for mental illness who received care afterwards:

- NJ Average: 79%
- Aetna: 75%
- AmeriHealth: 79%
- CIGNA: 78%
- Health Net: 83%
- Horizon: 87%
- Oxford: 70%

Appropriate medications for asthma (children)
With appropriate therapies, long term control of persistent asthma can be achieved, resulting in a decrease in hospitalizations and emergency room visits for treatment. Percent of pediatric members aged 5–17 with persistent asthma who received an appropriate therapy in the past year:

- NJ Average: 95%
- Aetna: 93%
- AmeriHealth: 95%
- CIGNA: 97%
- Health Net: 98%
- Horizon: 94%
- Oxford: 95%

Controlling high blood pressure
High blood pressure (hypertension) is a major risk factor for a number of diseases and must be closely monitored and controlled. Percent of members aged 18–85 with hypertension whose blood pressure was under control at their most recent medical visit:

- NJ Average: 58%
- Aetna: 58%
- AmeriHealth: 62%
- CIGNA: 60%
- Health Net: 63%
- Horizon: 67%
- Oxford: 39%
How well does the HMO care for members who are sick?

A comparison of each HMO’s performance to the New Jersey HMO average shows how effective the HMOs are in working with doctors to care for members who are sick or living with chronic illness (pages 10–13).

Higher than average scores mean better performance.

<table>
<thead>
<tr>
<th>HMO</th>
<th>Cholesterol management of heart patients</th>
<th>Beta blocker treatment after a heart attack</th>
<th>Blood sugar testing for people with diabetes</th>
<th>Eye exams for people with diabetes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna - HMO/POS</td>
<td>◌</td>
<td>○</td>
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</tr>
<tr>
<td>AmeriHealth - HMO/POS</td>
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<tr>
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</tr>
<tr>
<td>Health Net - HMO/POS</td>
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<tr>
<td>Horizon - HMO</td>
<td>◌</td>
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</tr>
<tr>
<td>Oxford - HMO/POS</td>
<td>○</td>
<td>◌</td>
<td>◌</td>
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</tr>
</tbody>
</table>

Due to differences in sample size, HMOs with the same or similar scores can have different circle ratings. Not Applicable—HMO was unable to report the measure due to the small number of eligible members.

Performance Compared to the Average

- **Higher** than the New Jersey HMO average
- **About the Same** as the New Jersey HMO average
- **Lower** than the New Jersey HMO average

See the next page for each HMO’s scores →
**Cholesterol management of heart patients**
Reducing cholesterol lowers the chances of having a heart attack. Percent of members with heart conditions who had their cholesterol level controlled:

<table>
<thead>
<tr>
<th></th>
<th>NJ Average</th>
<th>Aetna</th>
<th>AmeriHealth</th>
<th>CIGNA</th>
<th>Health Net</th>
<th>Horizon</th>
<th>Oxford</th>
</tr>
</thead>
<tbody>
<tr>
<td>Control</td>
<td>57%</td>
<td>61%</td>
<td>59%</td>
<td>54%</td>
<td>59%</td>
<td>61%</td>
<td>48%</td>
</tr>
</tbody>
</table>

**Beta blocker treatment after a heart attack**
Beta blockers after a heart attack can help prevent future heart attacks. Percent of members who had a heart attack and received beta blockers:

<table>
<thead>
<tr>
<th></th>
<th>NJ Average</th>
<th>Aetna</th>
<th>AmeriHealth</th>
<th>CIGNA</th>
<th>Health Net</th>
<th>Horizon</th>
<th>Oxford</th>
</tr>
</thead>
<tbody>
<tr>
<td>Treatment</td>
<td>97%</td>
<td>89%</td>
<td>99%</td>
<td>100%</td>
<td>99%</td>
<td>100%</td>
<td>98%</td>
</tr>
</tbody>
</table>

**Blood sugar testing for people with diabetes**
Controlling blood sugar levels can prevent complications from diabetes. Percent of members with diabetes who had a blood sugar (HbA1C) test:

<table>
<thead>
<tr>
<th></th>
<th>NJ Average</th>
<th>Aetna</th>
<th>AmeriHealth</th>
<th>CIGNA</th>
<th>Health Net</th>
<th>Horizon</th>
<th>Oxford</th>
</tr>
</thead>
<tbody>
<tr>
<td>Test</td>
<td>86%</td>
<td>84%</td>
<td>87%</td>
<td>86%</td>
<td>84%</td>
<td>87%</td>
<td>87%</td>
</tr>
</tbody>
</table>

**Eye exams for people with diabetes**
Regular eye exams can reduce the risk of blindness from diabetes. Percent of members with diabetes who received an eye exam:

<table>
<thead>
<tr>
<th></th>
<th>NJ Average</th>
<th>Aetna</th>
<th>AmeriHealth</th>
<th>CIGNA</th>
<th>Health Net</th>
<th>Horizon</th>
<th>Oxford</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exam</td>
<td>54%</td>
<td>57%</td>
<td>53%</td>
<td>54%</td>
<td>54%</td>
<td>60%</td>
<td>46%</td>
</tr>
</tbody>
</table>
Choosing Your HMO

Your choice of an HMO can influence your health.

Looking at HMO quality, along with choice of providers, benefits offered, and costs, can help you decide on an HMO that best meets your needs.

Quality of Care and Service
- Look to see how well the HMO performs in each section of this report.
- Pay special attention to the health issues that are most important to you and your family.
- Do not focus on small differences in a single measure that may not be meaningful. To compare HMOs, look at all the factors that contribute to an HMO’s performance and at large differences in the measures.

Choice of Providers
- Make sure that your preferred doctor, hospital and other providers participate in the HMO's network by looking in the HMO’s provider directory. It is important to confirm your provider’s participation by calling the HMO’s member services department or the provider directly, prior to enrollment. See page 16 for ways to contact the HMO.
- Decide whether the HMO has enough of the kinds of doctors you are likely to need and whether they are located near your home or work.
- Once you have selected a provider, make sure the doctor has office hours and a location convenient for you and your family.

Benefits
- Find out what types of health benefit plans the HMO offers by reviewing the member handbook or calling the member services department.
- Consider your special needs and circumstances such as chronic health conditions, elder care, frequent travel, language, retirement and starting a family.
- Decide whether there is a good match between the health benefits offered by the HMO and what you think you may need.
- Find out what types of care or services the HMO does not cover.

Cost
- Try to get an idea of how much you are likely to pay in premiums, co-payments, coinsurance and deductibles each year.
- Find out if the HMO covers services by providers outside the HMO’s network and how much it will cost for these services.
- See if there are any limits on how much you are responsible for paying in case of major illness (out-of-pocket maximum).
- Find out if the HMO places limits on the amount of benefits it will pay (annual or lifetime maximums).
- The HMO might also have internal limits on specific services, such as dollar, day or visit limits for specific services.

Accreditation
NCQA, also known as the National Committee for Quality Assurance, is a non-profit organization committed to assessing, reporting on and improving the quality of care provided by the nation’s carriers offering managed care health benefits plans. To find out if your carrier is NCQA accredited, call toll-free (888) 275-7585 or visit the web site: www.ncqa.org.

URAC, also known as the American Accreditation HealthCare Commission is a non-profit organization originally focused on the accreditation of utilization review programs. URAC now provides accreditation services for many types of health care organizations, including HMOs. For information on URAC’s accreditation services, visit the web site: www.urac.org.

JCAHO, also known as the Joint Commission on Accreditation of Healthcare Organizations, is an independent, non-profit organization that evaluates and accredits various types of health care networks including health carriers, hospitals, home health care organizations and others. For more information on JCAHO’s accreditation services, visit the web site: www.jcaho.org.
Taking Responsibility for Your Health Care

Getting involved in your health care can help you get the most from your health coverage.

Know the Rules

- Understand what services your health benefits plan does and does not cover by reading the evidence of coverage or talking to your employer.
- Know how to choose or change your primary care physician.
- Understand how to schedule appointments for check-ups and when you are sick.
- Know when you need referrals or preauthorization for a procedure and how to get them.
- Know what you are required to do when using a hospital or emergency room.

Take Charge

- Take good care of your health by making appointments for check-ups and preventive care.
- Talk with your doctor about when you need regular health screenings.
- Call member services if you don’t understand information that the HMO or provider sends you.
- Ask for a better explanation if you don’t understand the answers to your questions.

Stay Informed

- Learn about any new policies affecting how the HMO and your health benefits plan works by reading member newsletters and checking the HMO’s web site.
- Know the telephone numbers and hours of your physician’s office and of the HMO’s member services department. Carry them in your wallet or purse in case of emergency.

Choose a Doctor Carefully

- Ask for recommendations from medical societies, health care providers, referral services, hospitals, family members and friends.
- Get information about the doctor’s training and experience from the HMO or the doctor.
- Ask if the doctor is board certified in his or her specialty area.
- Check whether prospective doctors have had any disciplinary actions issued against them.

Keep Records

- Write down your health concerns to help you discuss them with your doctor.
- Set up health files to keep track of the care and services received by you and members of your family.

For information on New Jersey physicians see page 19
The information in this report only covers the HMOs offering commercial HMO and POS products in New Jersey. The contact information in the chart lists all active HMOs approved to issue HMO and POS products in New Jersey. The chart shows if the HMO offers commercial coverage and if it participates in Medicare or Medicaid. It also shows the counties that each HMO is authorized to serve. An HMO might not offer Medicare or Medicaid in all the counties in its service area. Look at the chart notes to find the counties where an HMO participates in Medicare or Medicaid.

**NOTES:**
1. Aetna Medicare is available in Bergen, Essex, Hudson, Morris, Passaic, Sussex and Union (North); and Burlington, Camden, Gloucester and Ocean (South).
2. AmeriChoice Medicare is available only in Essex, Hudson, Passaic and Union (North).
3. AMERIGROUP Medicaid is available in all counties except Salem (South).
4. AmeriHealth Medicare is available only in Burlington, Camden, Cumberland, Gloucester and Salem (South).
5. Health Net Medicaid is available in Essex, Hudson, Passaic and Union (North); and Burlington, Camden, Cumberland, Gloucester and Ocean (South).
6. Oxford Medicare is available in Bergen, Essex, Hudson, Passaic and Union (North); Mercer, Middlesex and Monmouth (Center); and Ocean (South).
7. University Health Plans Medicaid is available in all counties except Cape May (South).

## Telephone Numbers, Web Sites

<table>
<thead>
<tr>
<th>HMO</th>
<th>Telephone</th>
<th>Web site</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aetna Health, Inc.—New Jersey</td>
<td>(800) 872-3862</td>
<td><a href="http://www.aetna.com">www.aetna.com</a></td>
</tr>
<tr>
<td>AmeriChoice of New Jersey</td>
<td>(800) 941-4647</td>
<td><a href="http://www.americhoice.com">www.americhoice.com</a></td>
</tr>
<tr>
<td>AMERIGROUP New Jersey</td>
<td>(800) 600-4441</td>
<td><a href="http://www.amerigroupcorp.com">www.amerigroupcorp.com</a></td>
</tr>
<tr>
<td>AmeriHealth HMO</td>
<td>(866) 681-7368</td>
<td><a href="http://www.amerihealth.com">www.amerihealth.com</a></td>
</tr>
<tr>
<td>CIGNA HealthCare of New Jersey</td>
<td>(800) 345-9458</td>
<td><a href="http://www.cigna.com">www.cigna.com</a></td>
</tr>
<tr>
<td>Health Net of New Jersey, Inc.</td>
<td>(800) 441-5741</td>
<td><a href="http://www.healthnet.com">www.healthnet.com</a></td>
</tr>
<tr>
<td>Horizon Healthcare of New Jersey</td>
<td>(800) 355-2583</td>
<td><a href="http://www.horizonblue.com">www.horizonblue.com</a></td>
</tr>
<tr>
<td>Oxford Health Plans—New Jersey</td>
<td>(800) 444-6222</td>
<td><a href="http://www.oxhp.com">www.oxhp.com</a></td>
</tr>
<tr>
<td>QMedCare of New Jersey Inc.</td>
<td>(877) 476-3312</td>
<td><a href="http://www.qmedcare.com">www.qmedcare.com</a></td>
</tr>
<tr>
<td>Unison Health Plan of New Jersey Inc.</td>
<td>(800) 290-4009</td>
<td><a href="http://www.unisonhealthplan.com">www.unisonhealthplan.com</a></td>
</tr>
<tr>
<td>University Health Plans, Inc.</td>
<td>(800) 564-6847</td>
<td><a href="http://www.uhpnet.com">www.uhpnet.com</a></td>
</tr>
<tr>
<td>WellChoice HMO of New Jersey</td>
<td>(888) 476-6986</td>
<td><a href="http://www.wellchoicenj.com">www.wellchoicenj.com</a></td>
</tr>
</tbody>
</table>

PRODUCT LINE AND SERVICE AREA INFORMATION AS OF JULY 1, 2007
**Product Lines and Service Areas**

<table>
<thead>
<tr>
<th>PRODUCT LINES</th>
<th>SERVICE AREAS</th>
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<tbody>
<tr>
<td></td>
<td>NORTH</td>
</tr>
<tr>
<td>COMMERCIAL</td>
<td>✓</td>
</tr>
<tr>
<td>MEDICARE</td>
<td>✓₂</td>
</tr>
<tr>
<td>MEDICAID</td>
<td>✓₃</td>
</tr>
<tr>
<td></td>
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<td></td>
<td>✓₆</td>
</tr>
<tr>
<td></td>
<td>✓₇</td>
</tr>
</tbody>
</table>

**Service Areas**

**NORTH:** Bergen, Essex, Hudson, Morris, Passaic, Sussex, Union, Warren

**CENTER:** Hunterdon, Mercer, Middlesex, Monmouth, Somerset

**SOUTH:** Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Ocean, Salem
Appeals and Complaints

These are the steps you can take if you have been denied covered medical benefits or want to file a complaint.

To Appeal an HMO’s Decision

Your HMO is required to have an appeal process that gives you an opportunity to resolve disagreements about denial of covered benefits or services. Denials, limitations and terminations of covered services or benefits for such services that result from a decision by the HMO that the services are not medically necessary are adverse utilization management (UM) determinations.

Review the services covered by your HMO and the explanation of the appeal process in your evidence of coverage. You or your doctor, acting with your consent, have the right to file an appeal of an HMO’s UM determination.

Stage 1
Inform the HMO, either verbally or in writing, that you disagree with the HMO’s decision to deny or limit services you believe are covered and medically necessary. A different doctor at the HMO will consider your request for services. You will receive notice of whether the HMO is revising or upholding the initial decision.

Stage 2
If you are dissatisfied with the results of the Stage 1 appeal, you can request, either verbally or in writing, that the HMO have your appeal reviewed by a panel of doctors and other health care professionals. You will receive notice of the panel’s decision.

Stage 3
If you are dissatisfied with the HMO’s decision on your Stage 2 appeal, you can file an appeal with the Department of Banking and Insurance within 60 days after receiving the HMO’s Stage 2 decision. You will receive the form and instructions needed to file a Stage 3 appeal from your HMO at the same time you receive the Stage 2 appeal decision. Your case will be reviewed by independent experts under contract to the State through the Independent Health Care Appeals Program (IHCAP). Decisions made by the IHCAP are binding on the HMO.

For appeals involving urgent circumstances, the HMO is required to respond within 72 hours in Stages 1 and 2.

To File a Complaint against an HMO

In addition to the appeal process for adverse UM determinations, you also have the right to complain to the HMO about any aspect of its operations. The HMO is required to have a system to resolve complaints about such things as quality of medical care, choice of doctors and other health care providers, and difficulties with processing claims or disputes about an HMO’s business and marketing practices. The HMO is required to respond to your complaint within 30 days. The HMO’s member handbook contains a description of the process and contact information for resolving complaints. If you are dissatisfied with the outcome of the HMO’s complaint process, contact:

NJ Department of Banking and Insurance
Division of Consumer Protection Services
Office of Managed Care
P.O. Box 329, Trenton, NJ 08625-0329
(888) 393-1062 (press option “2”)
www.state.nj.us/dobi/enfcon.htm.

The process for appealing a decision or filing a complaint is different if you belong to a “self-funded” plan. Check with your employer or health plan and refer to page 19.

For Medicare and Medicaid managed care appeals refer to page 19.

Health Care Carrier Accountability Act
Signed into law in the summer of 2001, this legislation gives consumers covered under managed care contracts the right to sue their carrier if the consumer believes that the carrier’s decision to delay or deny care has or will result in serious harm to the consumer. In most cases, consumers will first appeal the carrier’s decision through completion of the external appeal process described above (Stage 3). However, the external appeal process can be bypassed in cases where serious harm to the consumer has already occurred or is imminent.
Other Important Resources

When you are making decisions about health care, consider other sources of information and assistance.

Department of Banking and Insurance

Buyers Guides and other information are available for individual and small employer coverage. This information is on the New Jersey Department of banking and Insurance’s (DOBI) website at www.state.nj.us/dobi/reform.htm. You may also request information by calling (800) 838-0935 04 (800) 263-5912 and pressing option “2”. DOBI monitors the compliance of HMOs with New Jersey rules through in-depth reviews and targeted examinations. DOBI investigates consumer complaints about HMOs and other carriers offering managed care health benefits plans, and oversees the Independent Health Care Appeals Program (IHCAP) and the program for Independent Claims Payment Arbitration (PICPA), an arbitration mechanism that became operational in July 2007 to address certain claims disputes between health care providers and carriers. Certain data regarding complaints, the IHCAP and PICPA is (or will be) available. For information, visit www.state.nj.us/dobi/managed.htm or call the Office of Managed Care toll-free at (888) 393-1062, and press option “2”.

DOBI also posts information on enrollment by county and line of business, net worth and profitability for New Jersey HMOs, as well as other information on health carriers. This information can be found at www.state.nj.us/dobi/lhactuar.htm

Medicare

For information on managed care options for Medicare in New Jersey, call the New Jersey Department of Health and Senior Services, Division of Aging and Community Services, State Health Insurance Assistance Program (SHIP) at (800) 792-8820, or call (800) MEDICARE. You can also visit www.medicare.gov. If you have a complaint about a Medicare managed care plan, refer to your member services handbook for detailed information about where to submit your complaint based on the type of complaint you have.

NJFamilyCare/Medicaid

For information on NJ family Care/Medicaid HMO options, quality information and complaints, call the New Jersey Department of Human Services at (800) 356-1561 or Visit: www.state.nj.us/humanservices.

Physicians

For information on New Jersey physicians, including disciplinary actions, call the New Jersey State Board of Medical Examiners at (609) 826-7100 or visit www.state.nj.us/lps/ca/medical/bme.htm.

Additional Health Care Information

The Department of Health and Senior Services (DHSS) publishes a number of reports and other data regarding, for instance, indicators of hospital performance, indicators of long-term care facility performance, and maintains a price comparison registry for many prescription drugs. You can access this information at www.state.nj.us/health/reportcards.shtml

Self-Funded Plans

Large employers and unions often assume financial responsibility for employee health benefits instead of buying insurance. Employers may contract with outside organizations to administer their self-funded health benefits plans (sometimes referred to as “self-insured” plans). These plans are not bound by New Jersey’s statutory or regulatory requirements, but rather by federal rules. Roughly half of all New Jersey health benefits through employers are in self-funded plans. Questions or complaints about these self-funded plans can only be addressed by the federal Department of Labor’s Employee Benefits Security Administration. The main number is: (866) 275-7922. The web site is: www.dol.gov/ebsa.
**HMO and POS Differences**

**How HMO and POS Products Work**

In traditional HMO products, you are required to obtain care from doctors and hospitals that are part of the HMO's network, or your services will not be covered by the HMO. In POS (Point-Of-Service) products, you can use both in- and out-of-network doctors and hospitals, but you may pay more, if you use out-of-network providers. In traditional fee-for-service products, there is no network and you typically can go to any doctor or hospital, but your benefits are generally lower than what you would receive under most HMO or POS products.

This table compares traditional HMO, POS plans and fee-for-service insurance products. The table presents general information, which may not fully describe your plan. Be sure to check with your carrier or employer to verify information.

<table>
<thead>
<tr>
<th>Can you get covered services from providers who are not in the network?</th>
<th>How do you pay for services?</th>
<th>Do you need to choose a Primary Care Provider (PCP)?</th>
<th>Do you need a referral from your PCP to go to a specialist?</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Traditional HMO</strong></td>
<td>No. The HMO pays for covered services only if you use network providers. In a medical emergency, the HMO will also pay for covered services from a non-network provider.</td>
<td>You are usually charged a co-payment (usually between $5 and $50) for a doctor’s office visit and most other services. You may or may not have to satisfy a deductible. HMOs may impose a coinsurance for some services. You usually do not need to fill out claim forms.</td>
<td>You usually need to choose a PCP from the network, who takes care of most of your medical needs.</td>
</tr>
<tr>
<td><strong>POS</strong></td>
<td>Yes, but you usually pay more than if you go to a network provider.</td>
<td>If you use a provider who is in the network, you typically pay a co-payment, but no deductible. You do not have to fill out claim forms. If you use a provider who is not in the network: after you pay a deductible, you pay the coinsurance specified in your policy (which may range from 10–50%) and the insurer pays the rest up to the insurer’s allowed amount. If your provider bills more than the allowed amount, you also must pay the difference between the billed and allowed charges (balance billing). You may need to fill out a claim form.</td>
<td>You usually need to choose a PCP from the network.</td>
</tr>
<tr>
<td><strong>Fee-for Service</strong></td>
<td>There is no network. You may get care from any provider.</td>
<td>After you pay a deductible, you pay the coinsurance specified in your policy (which may range from 10–50%) and the insurer pays the rest up to the insurer’s allowed amount. If your provider bills more than the allowed amount, you also must pay the difference between the billed and allowed charges (balance billing). You will need to fill out a claim form.</td>
<td>You do not need a referral to go to a specialist.</td>
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2007 New Jersey HMO Performance Report
Consumer Bill of Rights

Persons covered under HMO and HMO/POS Products have important consumer rights:

The Right to Information about Your Coverage and How it Works

› The right to information on what health care services are covered and any limitations on that coverage

› The right to obtain a current directory of doctors within the network

› The right to know how your carrier pays its doctors so you know if financial incentives or disincentives are tied to medical decisions

The Right to Ask Questions and to File Complaints, Appeals and Lawsuits

› The right to no “gag rules”—doctors are allowed to discuss all treatment options even if they are not covered services

› The right to know the reason your carrier denied a covered service requested by you or your doctor

› The right to file appeals with the carrier concerning denials or limitations of a covered service

› The right to file complaints with the carrier regarding any aspect of the carrier’s network and delivery of health care services, including quality of care, choice, accessibility of providers and network adequacy

› The right to file complaints and appeals or have them filed on your behalf by your health care provider without fear of retaliation against you or your health care provider

› The right to independent review of the carrier’s decision to deny or limit covered services; if you have exhausted the carrier’s internal appeal process, you have the right to appeal that decision through the Independent Health Care Appeals Program (see page 18 for more details)

› The right to sue your carrier for losses if you or a covered member of your family sustains serious injury or death that you believe is the result of the carrier’s denial or delay of approval of medically necessary covered services

The Right to Appropriate Treatment

› The right to have a doctor—not an administrator—make the decision to deny or limit coverage of services

› The right to change primary care providers without having to wait more than two weeks

› The right to access a primary care provider 24 hours a day, 365 days a year for urgent care

› The right to call 911 in a potentially life threatening situation without prior approval

› The right to go to an emergency room without first contacting the carrier when it appears to a person that serious harm could result from not obtaining immediate medical treatment

› The right to coverage of a medical screening exam in a hospital emergency room to determine whether an emergency medical condition exists

› The right to a choice of participating specialists when getting an authorized referral

› The right to be referred to an experienced specialist when a member is addressing a chronic disability

› The right to receive coverage for treatment by a doctor for up to four months after the doctor stops being part of the carriers network (and for longer periods for certain medical conditions)