



State of New Jersey

DEPARTMENT OF STATE

TRENTON, NJ 08625

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CHRIS CHRISTIE
Governor

LT. GOVERNOR KIM GUADAGNO
Secretary of State

May 29, 2012

Hon. Vincent Prieto
Chairman, Assembly Budget Committee
c/o David J. Rosen
Legislative Budget and Finance Officer
Office of Legislative Services
State House Annex
PO Box 068
Trenton, New Jersey 08625-0068

Dear Assemblyman Prieto:

I thank you for the opportunity to provide additional information regarding the marketing of New Jersey and projects supported by the Partnership for Action under the Christie Administration.

In response to Assemblyman Coutinho's question on Choose New Jersey's marketing budget, I recommend contacting the organization itself. As an independently funded and operated 501 (c)(3) nonprofit corporation, it would be more prudent to seek budgetary figures directly from them. President and CEO Tracye McDaniel can be reached at 609-297-2188.

We do know that over the same period, the economic development marketing efforts of competing states such as Delaware, North Carolina, Ohio, and Pennsylvania ranged from \$300,000 to \$2,875,000, respectively. It is important to note that this range includes marketing budgets only and does not include salaries and overhead.

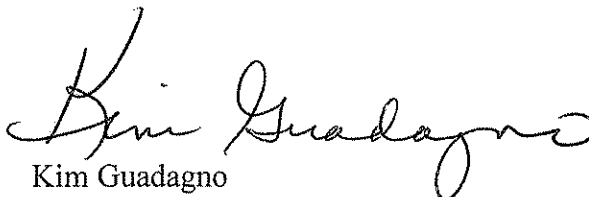
In response to Assemblywoman's Watson Coleman's request for additional information regarding the attraction and retention projects supported by the Partnership for Action, attached please find an updated list inclusive of both a public investment and private investment column. As you will see, these projects are creating jobs for New Jersey residents and stimulating vital economic activity.

In summary, the \$1.4 billion of public investment is leveraging \$6.6 billion in private capital, while supporting the creation and retention of over 49,400 jobs. A more detailed overview is attached for reference.

Lastly, the Partnership for Action was successful in retaining Puratos Corporation and their 165 employees. The company had been considering relocating this facility and moving it into its existing facility located in California. While the company opted not to use any of the state's incentive programs, the company is investing \$5 million into the construction of a 72,000 square-foot addition at their New Jersey manufacturing facility.

We trust this information demonstrates our commitment to successfully generate business investment and greater job growth in our state. Please feel free to contact my office should you require additional clarification.

Sincerely,

A handwritten signature in black ink, appearing to read "Kim Guadagno". The signature is fluid and cursive, with a large initial "K" and a long, sweeping tail.

Kim Guadagno
Lt. Governor/Secretary of State

C David J. Rosen, Legislative Budget and Finance Office
Charlene Holzbaur, Office of Management and Budget
Mary Messenger, Assembly Democratic Office
Jerry Traino, Assembly Republican Office
Adrian Crook, Office of Legislative Services

Christie-Guadagno Administration
Retention, Relocation and Expansion Projects Table
Overview

Attached is the Retention, Relocation and Expansion table revised to include a breakout of both public and private investment and type and term of the state financial instrument awarded for each project. The table covers project investment awards from January 2010 through May 21, 2012.

In summary, the \$1.4 billion of public investment leverages \$6.6 billion in private capital and supports the creation and retention of over 49,400 jobs in our state. The projects included herein were supported through various programs authorized by the Legislature, therefore please note that the public and private investment award for each project is calculated specific to the unique structure, intent and eligibility requirements of each program, as indicated on the table.

Employment-Based Incentive Programs

New Jersey's employment-based incentive programs are focused on creating and retaining jobs in the state. Under the Business Employment Incentive Program (BEIP), approved companies receive annual cash grants based on a percentage of the state income taxes withheld for the employees who fill newly created jobs over a term of up to 10 years. The public investment is an estimate of the grant over the 10 year term based on the number of jobs companies expect to create at the time of application. Actual disbursements will vary based on the actual creation of the projected jobs. Applicants under this program are also required to report what the anticipated private investment is tied to the related expansion project.

The Business Retention and Relocation Assistance Grant program (BRRAG) helps companies preserve jobs and reinvest in New Jersey through the award of corporation business tax credits or insurance premiums tax credits. Through BRRAG, companies receive a tax credit per job retained for up to six years and the tax credit is increased per job retained if the capital investment is more than twice the amount of the tax credit benefit. The number of years of the term of the benefit is based upon the number of jobs retained, with additional benefits authorized for projects that retain the most jobs. The public investment is the estimated amount of the tax credits expected to be provided based on the number of retained jobs and over the approved term. The anticipated private investment is provided at the time of application.

Location-based Incentive Programs

The New Jersey Legislature also created the location-based Economic Development and Growth Grant (ERG) and Urban Transit Hub Tax Credit (Hub) programs to encourage development and private investment in geographically defined areas where a financing gap exists. ERG provides funding over 20 years of up to 20 percent of project costs through the reimbursement of up to 75 percent of new taxes collected. The public investment associated with ERG represents the estimated amount of future tax revenues reimbursed over the course of the term, and is only disbursed after project completion and if the project generates the tax revenues as projected. The private investment represents the total cost of the project.

Under the Hub program, a developer or owner making a minimum \$50 million capital investment may be eligible for tax credits equal to up to 100 percent of the capital investment.

In addition, at least 250 employees must work full-time at the project site. Projects meeting the 250 full-time job requirement with existing employees are eligible for tax credits of up to 80 percent of the qualified capital investment, while projects creating 200 or more new jobs are eligible for up to 100 percent. Credits under Hub are provided over a 10 year term. The public investment associated with Hub represents the approved percentage of the private investment that the state expects to reimburse over the term.

To ensure that projects supported through these programs will result in a net positive impact to the state, the New Jersey Economic Development Authority (EDA) conducts a comprehensive net benefit analysis to verify that the revenues the state receives will be greater than the incentive being provided. The EDA Board has set a standard test that the project must return to the state a minimum of 110 percent of the approved benefit.

Attachment

**Christie Administration
Retentions, Relocations and Expansions
January 2010 - May 21, 2012**

Company	Relocation, Expansion or Retention	Location	New Jobs	Retained Jobs	Public Investment	Private Investment	Approval/Closing Date	Industry/Sector	Term of Public Investment (where relevant)
36-54 Rector Street, LLC - Borate Development, LLC	New Development	Newark	25	25	\$20,666,625	\$63,897,500	02/10/2010 Not yet closed	Residential, Retail	10 years (Hub)
70 Columbus Co., LLC	New Development	Jersey City	30		\$28,317,582	\$162,615,199	01/17/2012 Not yet closed	Residential, Light Retail	10 years (Hub)
810 Broad LLC	New Development	Newark	65		\$4,700,238	\$29,600,000	08/16/2011	Hotel, Restaurant	20 years (ERG)
A&P Coat, Apron & Linen Supply Inc.	Expansion	New Brunswick	150	8	\$480,000	\$18,770,976	04/18/2011	Service Provider	10 years (BEIP)
ADI Realty New Jersey (E&T Plastic Manufacturing Co.)	Relocation	New York to Teterboro	55		\$4,500,000	\$6,960,000	2/4/2010	Manufacturing	EDA Loan
Aeropostale, Inc.	Expansion	Lynchhurst	75	146	\$766,500	\$6,000,000	12/28/2011	Retail Store/Administrative Offices	10 years (BEIP)
Alice & Olivia	Relocation	New York to Secaucus	70		\$156,975	\$750,000	12/27/2010	Shipping/Transportation	10 years (BEIP)
All Things Media, LLC	Expansion	Mahwah	50	33	\$747,656	\$130,000	02/14/2012	Service Provider, Multimedia Development	10 years (BEIP)
Allergan Inc.	Expansion/New Facility	TBD	387	20	\$14,906,273	\$11,600,000	10/12/2011 Not yet closed	Pharma	10 years (BEIP)
Anneal Pharmaceuticals LLC and Kashiv Pharma, LLC	Expansion	Piscataway	150	147	\$4,638,000	\$25,000,000	04/04/2011	Pharma	10 years (BEIP)
Anchor Glass Container Corporation	Expansion	Salem	52	296	\$453,561	\$30,879,000	09/14/2011	Glass Manufacturing	10 years (BEIP)
Ahold eCommerce Sales Company, LLC	New Development	Jersey City	380	90	\$34,561,347	\$94,284,941	5/8/2012 Not yet closed	Food production, distribution	10 years (Hub)
Ansmann USA	New Subsidiary (FDI)	Germany to Fairfield	28		\$126,518	\$395,000	07/26/2010	Manufacturing, R&D	10 years (BEIP)
Archimedes Pharma	New Subsidiary (FDI)	UK to Bedminster	75		\$2,142,000	\$350,000	01/05/2011	Pharma	10 years (BEIP)
Arlcent US Inc.	Relocation	New York & California to East Brunswick	100		\$2,377,636	\$1,600,000	09/10/2010	Service Provider, High Tech	10 years (BEIP)
Ascena Retail Group and Dress Barn Inc.	Relocation	Mahwah	405		\$32,400,000	\$38,475,000	4/10/12 Not yet closed	Women's Clothing Stores, Retail	10 years (Grow NJ)
Asurion Insurance Services	Relocation	Tennessee to Bridgewater	50		\$642,000	\$1,525,000	02/12/2010	Finance, Insurance and Real Estate	10 years (BEIP)
Atlantic Coast Media Group	Expansion	Jersey City	304	187	\$3,696,397	\$1,183,048	02/22/2010	Wholesale	10 years (BEIP)
Bayer HealthCare LLC and Affiliates	Expansion	Hanover	500		\$22,225,000	\$99,000,000	12/08/2010 Not yet closed	Pharma	10 years (BEIP)
Bayer HealthCare LLC and Affiliates	Retention	Hanover		1004	\$14,094,000	same as above	12/08/2010 Not yet closed	Pharma	6 years (BRRAG)
Betar Inc.	Retention	Hillsborough	20		\$0	\$0	Original- 7/10/2010 Modified- 3/15/2012 Not yet closed	Manufacturing	No financing or incentives used
Borate Development LLC	New Development	New Brunswick	50		\$23,810,360	\$77,229,600	Not yet closed	Residential, Retail, Office	10 years (Hub)
Bottom Dollar	Attraction	Hamilton	50		\$0	\$2,000,000		Food Retail	No financing or incentives used
Bracco Diagnostics Inc.	Expansion	Monroe	75		\$1,652,138	\$8,276,170	12/07/2011	Wholesale, Medical Device Technology	10 years (BEIP)

Company	Relocation, Expansion or Retention	Location	New Jobs	Retained Jobs	Public Investment	Private Investment	Approval/Closing Date	Industry/Sector	Term of Public Investment (where relevant)
Bracco Diagnostics Inc.	Retention	Monroe		177	\$398,250	same as above	1/19/2012	Wholesale, Medical Device Technology	1 year (BRRAG)
Broadway Kleer Guard Corp.	Expansion	Jamesburg	25	16	\$37,500	\$1,000,000	07/07/2010	Plastics	10 years (BEIP)
Buffalo Pike Associates or Affiliate	New Development	Hamilton (Atlantic County)	310		\$11,432,283	\$57,161,434	3/15/2012 Not yet closed	Retail, Shopping Center	20 years (ERG)
Burlington Coat Factory	Retention	Edgewater		60	\$75,000	\$475,000	05/27/2010	Warehouse/Distribution	1 year (BRRAG)
Campbell Soup Company	New Development	Camden	50	49	\$34,191,809	\$52,000,000	02/08/2011 Not yet closed	Food Products	10 years (Hub)
Carlo's Bakery	Expansion	Jersey City	30	110	\$0	\$1,624,000		Food Products Manufacturing	No financing or incentives used
Catapult Holdings	Relocation	Philadelphia to Camden	80		\$1,160,000	\$550,000	03/23/2010	Educational Services	10 years (BEIP)
CCS Materials Inc.	Expansion	Piscataway	12	1	\$0	\$2,340,000		Professional Services	
Cedar Shopping Centers	New Development	Egg Harbor	829		\$20,409,123	\$102,745,616	12/14/2010 Not yet closed	Retail	20 years (ERG)
Celision Corporation	Relocation	Maryland to Lawrence	35		\$1,122,275	\$200,000	12/06/2011	Biotech	10 years (BEIP)
Church & Dwight	Retention	Princeton, Lakewood and Cranbury		1004	\$13,354,000	\$79,500,000	3/5/2012	Other Manufacturing	6 years (BRRAG)
Church & Dwight	Expansion	Lakewood	28		\$719,040	same as above	10/19/2011	Other Manufacturing	10 years (BEIP)
Church & Dwight	Expansion	Ewing	105		\$2,696,400	same as above	10/19/2011	Other Manufacturing	10 years (BEIP)
Citibank, N.A. Inc.	Expansion	Jersey City	400	4,212	\$12,968,000	\$14,440,800	12/07/2011	Finance, Insurance and Real Estate	10 years (BEIP)
Coca Cola Enterprises	Expansion	South Brunswick and Carlstadt		1,000	\$0	\$20,000,000		Other Manufacturing	No financing or incentives used
Colim USA	Expansion	West Deptford	15	95	\$0	\$15,000,000		Manufacturing	No financing or incentives used
Conopco/Unilever	Retention	Englewood Cliffs		448	\$627,200	\$78,100,000	02/14/2011	Food Manufacturing	1 year (BRRAG)
Crane Group International, LLC	Expansion	Hillside	183	6	\$1,007,964	\$4,250,000	10/21/2011	Other Manufacturing	10 years (BEIP)
CSPC Pharma	New Subsidiary (FDI)	China to New Brunswick		2	\$0	\$1,000,000		Pharma	No financing or incentives used
Daily News, L.P.	New Development	Jersey City	117	450	\$41,650,000	\$100,695,000	12/01/2011	Printing and Publishing	10 years (Hub)
DGL Group Ltd.	Relocation	Brooklyn to Edison	250		\$1,121,250	\$10,460,000	08/31/2011	Other Manufacturing	10 years (BEIP)
Direct Success Inc.	Expansion	Wall	125	46	\$1,834,500	\$1,950,150	03/01/2011	Distribution/Warehouse	10 years (BEIP)
Diversified Industries	Expansion	Woolwich	30		\$173,985	\$4,125,000	03/18/2010	Other Manufacturing	10 years (BEIP)
Diversified Industries	Retention	Woolwich		60	\$78,000	same as above	4/22/2010	Other Manufacturing	1 year (BRRAG)
Dr. Reddy's Laboratories	Expansion	Bridgewater	52	58	\$1,364,220	\$10,650,000	11/16/2010	Pharma	10 years (BEIP)
Eatontown Manmouth Mall LLC	New Development	Eatontown	57		\$4,109,172	\$24,855,075	11/09/2011 Not yet closed	Retail	15 years (ERG)
Effisolar (Guoguan)	New Subsidiary (FDI)	China to State of New Jersey	100		\$0	\$1,400,000,000		Solar, Manufacturing	No financing or incentives used
Elementis Corporation	Retention & Expansion	East Windsor		121	\$0	\$5,000,000		Chemicals Manufacturing	No financing or incentives used
Elephant Group, dba Saveology.com	Expansion	South Plainfield	425		\$1,051,875	\$250,000	10/26/2010	Service Provider	10 years (BEIP)

Company	Relocation, Expansion or Retention	Location	New Jobs	Retained Jobs	Public Investment	Private Investment	Approval/Closing Date	Industry/Sector	Term of Public Investment (where relevant)
Elephant Group, dba saveology.com	Retention	South Plainfield		150	\$165,000	same as above	2/7/2011	Service Provider	1 year (BRRAG)
EMX, LP and Subsidiaries	Expansion	Parsippany	200		\$3,576,950	\$1,300,000	01/23/2012	Service Provider	10 years (BEIP)
EMX, LP and Subsidiaries	Retention	Parsippany		327	\$981,000	same as above	2/22/2012	Service Provider	2 years (BRRAG)
Environmental Resources Management	Expansion	Ewing	35	60	\$0	\$1,000,000	02/04/2011	R&D, Biotech	No financing or incentives used
Evonik Degussa Corporation	Expansion	Parsippany	77		\$1,532,741	\$1	Not yet closed	Chemicals Manufacturing	10 years (BEIP)
Evonik Degussa Corporation	Retention	Parsippany		339	\$1,017,000	same as above	3/9/2011	Chemicals Manufacturing	2 years (BRRAG)
Exel Inc.	Expansion	Elizabeth	60	112	\$72,000	\$850,000	07/06/2010	Shipping/Transportation	10 years (BEIP)
Ferraro Foods, Inc.	Expansion	Piscataway	50		\$345,750	\$4,726,366	12/28/2011	Wholesale, Warehouse/Distribution	10 years (BEIP)
Ferraro Foods, Inc.	Retention	Piscataway		251	\$1,129,500	same as above	12/28/2011	Wholesale, Warehouse/Distribution	2 years (BRRAG)
Ferring International Pharmascience	Expansion (FDI)	Switzerland to Parsippany	200		\$0	\$50,000,000		Pharma	No financing or incentives used
Fluiter International	Attraction	Belgium to	30		\$927,600	\$5,600,000	02/10/2012	Manufactures Fluid Monitors	10 years (BEIP)
Focus Camera	New Facility	North Brunswick	50		\$240,000	\$3,415,000	08/02/2011	Retail Store, Commercial Sales, Warehouse/Distribution	10 years (BEIP)
Fountains Applied LWAG, LLC	New Development	Long Branch	196		\$8,401,459	\$46,938,845	12/7/2011	Hotel, Mixed-Use-Retail	20 years (ERG)
Friendwell	Expansion (FDI)	Taiwan to Newark	120	400	\$0	\$78,500,000	Not yet closed	Professional Services	No financing or incentives used
Futurewei Technologies	Expansion	Bridgewater	90	35	\$1,300,050	\$850,000	01/07/2011	Other Manufacturing, High Tech	10 years (BEIP)
Global Compliance Services	Relocation	North Carolina to Red Bank	40		\$543,090	\$1,062,500	06/03/2010	Professional Services	10 years (BEIP)
Global Equipment Company Inc.	Expansion	Robbinsville	110	55	\$653,730	\$6,590,000	4/19/2012	Service Provider, Transportation and Logistics	10 years (BEIP)
Gordon International	Attraction	New York to Freehold	20		\$0	*unknown		Manufactures Furniture and Upholstery	No financing or incentives used
Goya Foods	Retention	Jersey City	175	369	\$81,903,205	\$127,003,692	10/11/2011	Food Products	10 years (Hub)
Grand LHN Urban Renewal LLC	New Development	Jersey City	50		\$42,013,207	\$140,926,699	Not yet closed	Residential, Retail, Office	10 years (Hub)
Harrison Hotel 1, LLC, or affiliate	New Development	Harrison	172		\$7,250,987	\$38,291,539	11/09/2011	Hotel	20 years (ERG)
hgregg, inc.	Attraction	Philadelphia to Swedesboro	25		\$118,750	\$2,000,000	03/08/2010	Retail Store, Commercial Sales, Warehouse/Distribution	10 years (BEIP)
Hilliard Farber & Company, Inc	Relocation	New York to Jersey City	120		\$5,429,760	\$3,585,000	01/24/2011	Finance, Insurance and Real Estate	4 years (BEIP)
Hisaun Pharma	New Subsidiary (FDI)	China to Princeton		6	\$0	\$3,000,000		Pharma	No financing or incentives used
Honeywell International	Retention	Morris Twp.		1200	\$0	unknown		High Tech Manufacturing	No financing or incentives used
Hotel Connections, Ltd.	Relocation	New York to Jersey City	40		\$930,150	\$270,000	09/21/2010	Business Management and Support Services	5 years (BEIP)

Company	Relocation, Expansion or Retention	Location	New Jobs	Retained Jobs	Public Investment	Private Investment	Approval/Closing Date	Industry/Sector	Term of Public Investment (where relevant)
Huskaj Pharma	Expansion (FDI)	China to Cranbury	40		\$0	\$10,000,000		Pharma	No financing or incentives used
ICUP, Inc.	Relocation	Croydon, PA to Cherry Hill	35		\$113,750	\$2,000,000	8/31/2011	Wholesale	10 years (BEIP)
IDL Technology	Retention	Maplewood		85	\$102,000	\$152,500	09/21/2010	Tool Manufacturing	1 year (BRRAG)
Ikaria Holdings	Expansion	Hampton	75	165	\$0	\$20,000,000		Biotech, Pharma	No financing or incentives used
Intopharma Inc.	Expansion	Piscataway	15	12	\$119,831	\$425,000	04/19/2010	Pharma	10 years (BEIP)
Inova Multimedia	Attraction (FDI)	Jersey City	2		\$0			Information Technology	No financing or incentives used
Intrasphere Technologies	Relocation	New York to Jersey City	300		\$12,420,000	\$965,000	08/03/2010	Professional Services	10 years (BEIP)
Inventek Colloidal Cleaners	Relocation	Mt. Laurel	40		\$0	*unknown		Chemicals Manufacturing	No financing or incentives used
IVC	Attraction (FDI)	China to Freehold	69	287	\$0	*unknown		Pharma	No financing or incentives used
Jefferies & Company, Inc.	Expansion	Jersey City	66		\$2,040,762	\$2,999,815	05/23/2011	Finance, Insurance and Real Estate	10 years (BEIP)
Jefferies & Company, Inc.	Retention	Jersey City		244	\$317,200	same as above	5/24/2011	Finance, Insurance and Real Estate	2 years (BRRAG)
Jersey Gardens Lodging	New Development	Elizabeth	54		\$7,961,200	\$39,806,000	05/31/2011	Hotel	20 years (ERG)
JFC International	Relocation	New York to Linden	75		\$425,845	\$9,000,000	10/21/2010	Wholesale	10 years (BEIP)
JVK Operations	New Location	Washington (Gloucester)	75		\$225,000	\$2,446,300	02/17/2011	Service Provider	10 years (BEIP)
Kenco Group	Attraction	Tennessee to Robbinsville	400		\$0	*unknown		Distribution/Warehouse, Logistics	No financing or incentives used
Lacey Plaza LLC	New Development	Lacey	88		\$3,365,004	\$17,025,022	5/8/2012 Not yet closed	Retail	20 years (ERG)
Lockheed Martin Corporation	Retention	Moorestown		1,000	\$40,000,000	\$40,000,000	Not yet closed	Other Manufacturing	10 years (Grow NJ)
Maplewood Beverage Packers, LLC	Expansion	Edison	60		\$258,316	\$66,790,000	12/22/2011	Food Products, Manufacturing	10 years (BEIP)
Maplewood Beverage Packers, LLC	Retention	Edison		158	\$205,400	same as above	12/22/2011	Food Products, Manufacturing	2 years (BRRAG)
Marine Container Services, Inc.	Retention	Newark		54	\$59,400	\$60,000	02/08/2011	Logistics	1 year (BRRAG)
Mars Retail Group	Relocation & Expansion	Henderson, NV to Mt. Arlington, NJ	36	12	\$459,900	\$743,000	01/10/2012	Food Products, Manufacturing	10 years (BEIP)
Medin Corp.	Retention	Peterson		119	\$142,800	\$1,250,000	10/17/2011	Manufactures Medical Devices	2 years (BRRAG)
Mednet Healthcare Technologies	Expansion	Ewing	60		\$106,844	\$710,000	01/25/2011	Medical Technology	10 years (BEIP)
Mednet Healthcare Technologies	Retention	Ewing		66	\$79,200	same as above	2/16/2011	Medical Technology	1 year (BRRAG)
Medtech (FDI)	Attraction (FDI)	France to Newark	5		\$0	\$500,000		Medical Technology	No financing or incentives used
Merisel Americas, Inc.	Relocation, Expansion & Retention	Carlstadt; some jobs relocating from NY	120	24	\$836,154	\$2,700,000	12/27/2011	Printing and Publishing	10 years (BEIP)
Metrovision Production Group	Relocation	New York to Carlstadt	31		\$91,023	\$557,875	09/27/2010	Service Provider, Entertainment	10 years (BEIP)
Mission Solutions Engineering	Expansion	Moorestown	90		\$2,011,961	\$11,635,300	08/09/2011	Professional Services	10 years (BEIP)
Mission Solutions Engineering	Retention	Moorestown		555	\$5,746,250	same as above	1/20/2012	Professional Services	3 years (BRRAG)
Montrose Molders	Retention	Piscataway		235	\$0	\$8,600,000		Plastics, Manufacturing	No financing or incentives used

Company	Relocation, Expansion or Retention	Location	New Jobs	Retained Jobs	Public Investment	Private Investment	Approval/Closing Date	Industry/Sector	Term of Public Investment (where relevant)
MSST Fidelco Properties, LLC	New Development	Newark	70		\$5,640,161	\$34,240,497	2/14/2012 Not yet closed	Residential and Commercial	20 years (ERG)
Mt. Laurel Development, LLC	New Development	Mt. Laurel	93		\$10,792,039	\$56,662,392	4/10/12 Not yet closed	Mixed-Use	20 years (ERG)
National Financial Services	Expansion	Jersey City	240	409	\$5,534,400	\$26,000,000	02/28/2011	Finance, Insurance and Real Estate	10 years (BEIP)
Newark Farmer's Market	New Development	Newark	138	317	\$15,750,000	\$85,000,000	08/10/2010 Not yet closed	Food Products, Warehouse/Distribution	10 years (Hub)
Newark Screens	New Development	Newark	12		\$0	*unknown		Entertainment	No financing or incentives used
NJ Manufacturers Insurance Group	Expansion	Hammonton		200	\$0	\$50,000,000		Finance, Insurance and Real Estate	No financing or incentives used
Novo Nordisk	Expansion	Plainsboro	414		\$10,700,000	\$141,000,000		Pharma	10 year (BEIP)
Oftcon	Expansion	Somerset	100	350	\$0	*unknown		Medical Technology	No financing or incentives used
Otsuka America Pharmaceutical, Inc.	Relocation	Maryland to West Windsor	50		\$1,449,375	\$2,500,000	06/10/2010	Pharma	10 years (BEIP)
Oxford Instruments	Expansion	Carteret	75	140	\$642,900	\$6,100,000	05/24/2010	Manufactures Industrial and Scientific Equipment	10 years (BEIP)
Padtch	Attraction (FDI)	Norway to Flemington	75		\$0	*unknown		Manufacturing	No financing or incentives used
Panasonic Corporation	New Development	Newark		806	\$102,408,062	\$125,828,566	02/16/2011 Not yet closed	Consumer Electronics, Technology	10 years (Hub)
PBF Holding Company, LLC	Expansion	Parsippany	50	28	\$1,423,125	\$900,000	11/28/2011 09/14/2011	Petroleum Refinery	10 years (BEIP)
Pearson Inc. and related entities	New Development	Hoboken		646	\$82,548,489	\$90,025,766	Not yet closed	Printing and Publishing	10 years (Hub)
Performance Foods	Retention & Expansion	Swedesboro	70	70	\$0	\$5,000,000		Distribution/Warehouse	No financing or incentives used
Pfizer Inc.	Relocation & Expansion	NY to Madison	225	1900	\$9,182,250	\$9,803,000	06/20/2011	Pharma	10 years (BEIP)
Photocore, Inc.	New Subsidiary (FDI)	Princeton	30		\$347,850	\$350,010	07/07/2011	Pharma	10 years (BEIP)
Pinnacle Foods Group	Expansion	New York to Cherry Hill	90		\$919,800	\$4,670,000	05/07/2010	Food Products	10 years (BEIP)
Pinnacle Foods Group	Retention	Cherry Hill		133	\$186,200	same as above	6/16/2010	Food Products	1 year (BRRAG)
Pitney Bowes	Expansion	Newark	25		\$30,900	\$5,000,000	05/21/2010	Manufacturing, Distribution/Warehouse	10 years (BEIP)
Pitney Bowes	Retention	Newark		156	\$187,200	same as above	7/8/2010	Manufacturing, Distribution/Warehouse	1 year (BRRAG)
PNV Technologies	Expansion	Parsippany	100		\$579,950	\$28,580,000	7/30/2010	Manufactures Computer Equipment	10 years (BEIP)
PNV Technologies	Retention	Parsippany		325	\$455,000	same as above	7/6/2010	Manufactures Computer Equipment	1 year (BRRAG)
Port Imperial South LLC	New Development	Weehawken	42		\$8,893,049	\$58,598,700	02/08/2011 Not yet closed	Logistics	20 years (ERG)
Precise Corporate Printing	Relocation	New York to Harrison	39		\$104,471	\$375,000	06/06/2011	Printing and Publishing	10 years (BEIP)
Prestige Industries, LLC	Relocation & Expansion	North Bergen	176	150	\$944,800	\$7,312,500	4/16/2012	Service Provider, Laundry Services	10 years (BEIP)
Princeton Information, Ltd.	Relocation	New York to Jersey City	30		\$656,166	\$500,000	04/05/2010	Professional Services	10 years (BEIP)

Company	Relocation, Expansion or Retention	Location	New Jobs	Retained Jobs	Public Investment	Private Investment	Approval/Closing Date	Industry/Sector	Term of Public Investment (where relevant)
Procura Management	Expansion	Cranford	41	20	\$150,561	\$120,000	02/24/2011	Finance, Insurance and Real Estate	5 years (BEIP)
Proximo Spirits	Relocation	New York to Jersey City	46		\$2,800,000	\$426,893	04/14/2010	Wholesale	10 years (BEIP)
Puratos	Retention	Camden		165	\$0	\$5,000,000		Food Products, Wholesaler	No financing or incentives used
Quidsi, Inc.	Expansion	Montclair	100	80	\$411,750	\$540,000	05/05/2010	Service Provider, Distribution/Warehouse	10 years (BEIP)
RBH-TBB Newark Holdings, LLC	New Development	Newark	466		\$39,456,741	\$124,260,313	Original- 07/10/2010 Modified- 01/17/2011 Not yet closed	Residential, Office, Retail	20 years (ERG)
Realty Corporation	Expansion	Madison		953	\$10,724,250	\$25,060,000	02/22/2011 Not yet closed	Finance, Insurance and Real Estate	5 years (BRRAG)
Regeneron Pharmaceuticals, Inc.	Expansion	Barnards	30	25	\$345,900	\$2,018,200	05/18/2011	Pharma	10 years (BEIP)
Reliance Vitamin	Retention & Expansion to new NJ location	Edison	40	220	\$0	* unknown		Pharma	
Revel Atlantic City	New Development	Atlantic City	5,500		\$261,364,000	\$1,600,000,000	02/17/2011	Hotel, Resort	20 years (ERG)
Revolution Foods, Inc.	Attraction	Elizabeth	75		\$222,000	\$2,880,004	11/28/2011	Food Products, Manufacturing	10 years (BEIP)
Robertet, Inc.	Expansion (FDI)	Mount Olive	40		\$121,013	\$12,800,000	5/23/2011 not yet closed	Fragrance/Flavor, Manufacturing	10 years (BEIP)
Robertet, Inc.	Retention	Mount Olive		150	\$225,000	same as above	6/8/2011 not yet closed	Fragrance/Flavor, Manufacturing	1 year (BRRAG)
Rollon Corporation	Retention & Expansion	Hackettstown	5	18	\$0	* unknown		Manufacturing	No financing or incentives used
Rosetta Marketing Group, LLC	Expansion	Hamilton	64		\$909,776	\$1,396,000	12/20/2011	Professional Services, Marketing	10 years (BEIP)
Rosetta Marketing Group, LLC	Retention	Hamilton		165	\$374,250	same as above	12/20/2011	Professional Services, Marketing	1 year (BRRAG)
Royal Wine Corporation, Kenover Marketing Corporation, and affiliates	Expansion & Relocation	Bayonne	143	184	\$22,890,000	\$33,750,000	4/10/12 Not yet closed	Beer, Wine and Distilled Beverages, Beer and Ale Wholesalers	15 years (Grow NJ)
Saker ShopRite	New Development	Somerville	155		\$5,000,000	\$28,100,000	08/16/2011	Food Products, Supermarket	20 years (ERG)
Schar USA	New Subsidiary (FDI)	Italy to Logan	51		\$0	\$15,000,000		Food Products Manufacturing	No financing or incentives used
SCS Commodities	Relocation	New York to Jersey City	110		\$2,723,710	\$500,000	07/29/2010	Finance, Insurance and Real Estate	10 years (BEIP)
Shupper-Brickle Equipment	Relocation & Expansion	Millstone	10	15	\$0	\$2,000,000		Manufacturing, Distribution/Warehouse	No financing or incentives used
Sigma Design	Expansion	Middlesex	20		\$0	\$5,000,000		Professional Services	No financing or incentives used
Simply Natural Foods	Attraction	New Brunswick	400		\$0	\$25,000,000		Food Products, Wholesaler	No financing or incentives used
Solar Nation Inc., Solar Nation Development and Solar Nation New Jersey	Attraction	Edison	60		\$1,059,240	\$320,000	09/08/2011	Construction, Clean Tech	10 years (BEIP)
Soundview Paper LLC	Retention	Elmwood Park		509	\$25,450,000	\$47,351,000	5/8/2012 Not yet closed	Paper manufacturing	10 years (Grow NJ)
SSM Industries	Relocation	Philadelphia to West Deptford	70		\$609,750	\$2,150,000	01/04/2011	Industrial/Electrical Equipment	10 years (BEIP)
Standard Chartered Bank	Expansion	Newark	125	361	\$2,555,000	\$1,864,000	11/08/2010	Finance, Insurance and Real Estate	10 years (BEIP)
Streamline Airlines	Attraction	West Trenton	30		\$0	\$2,000,000		Air Transportation	No financing or incentives used

Company	Relocation, Expansion or Retention	Location	New Jobs	Retained Jobs	Public Investment	Private Investment	Approval/Closing Date	Industry/Sector	Term of Public Investment (where relevant)
Summerhill Square, LLC	New Development	East Brunswick			\$0	* unknown		Retail	No financing or incentives used
SupplyOne New York, Inc.	Relocation	NY to Paterson	55		\$477,592	\$175,000	3/30/2012	Wholesale, Distribution/Warehouse	10 years (BEIP)
SYNNEX Corporation	Expansion	Jamesburg	50		\$142,500	\$1,700,000	12/16/2011	Professional Services	10 years (BEIP)
SYNNEX Corporation	Retention	Jamesburg	90		\$202,500	same as above	12/16/2011	Professional Services	1 year (BRRAG)
TDAF Pru Hotel Urban Renewal Company LLC	New Development	Newark	57		\$6,585,637	\$35,015,193	Not yet closed	Hotel, Commercial	20 years (ERG)
Teachers Insurance and Annuity Association of America and Affiliates	Relocation	NC, NY and CO to Woodbridge	200		\$9,328,000	\$9,157,200	06/09/2011	Finance, Insurance and Real Estate	10 years (BEIP)
Technogym	Attraction (FDI)	Allendale	40		\$453,125	\$250,000	07/07/2011	Wholesale	10 years (BEIP)
Tercica, Inc., Ipsen S.A. (Biomeasure)	Relocation	California to Bernards	100		\$4,471,740	\$1,576,000	01/04/2012	Biotech, Pharma	10 years (BEIP)
Teva Pharmaceuticals USA, Inc.	Attraction	Floerham Park	215		\$15,050,000	\$80,638,931	4/10/12	Pharma, R&D	15 years (Grow NJ)
Textol	Expansion	Clifton	12	22	\$0	\$2,000,000	Not yet closed	Wholesale/Distribution	No financing or incentives used
The Dunn & Bradstreet Corporation	Expansion	Parsippany	30		\$1,009,125	\$4,980,000	01/26/2012	Business Management and Support Services	10 years (BEIP)
The Dunn & Bradstreet Corporation	Retention	Parsippany	602		\$2,700,000	same as above	1/26/2012	Business Management and Support Services	3 years (BRRAG)
The Trizetto Group	Relocation & Expansion	New York to Union	45	255	\$793,307	\$600,000	05/26/2011	Professional Services	10 years (BEIP)
Thrombogenics	Attraction (FDI)	Belgium to Middlesex County	60		\$1,556,445	\$300,000	11/14/2011	Pharma	10 years (BEIP)
Torus US Services	Expansion	Jersey City	200	45	\$3,092,000	\$1,495,000	10/14/2010	Finance, Insurance and Real Estate	10 years (BEIP)
Transit Village	New Development	New Brunswick	250	75	\$76,600,000	\$28,000,000	Original- 05/10/2010 Modified- 11/09/2011	Residential, Retail, Office	10 years (Hub)
UK Postings	New Subsidiary (FDI)	United Kingdom to Edison		3	\$0	\$300,000	Not yet closed	Printing and Publishing	No financing or incentives used
United Parcel Service	Retention	Wayne		741	\$1,111,500	\$2,800,789	08/26/2010	Warehouse/Distribution	1 year (BRRAG)
Valcrest	New Subsidiary (FDI)	France to Bridgeton		2	\$0	\$800,000		Food Products Distribution	No financing or incentives used
Vertellus Specialties, Inc.	Expansion	Roxbury	13	46	\$125,190	\$240,000	10/19/2011	Professional Services, Advanced Manufacturing	10 years (BEIP)
Vertis	Retention	Dayton		70	\$0	\$3,000,000		Communications	No financing or incentives used
Victory Refrigeration	Retention & Expansion	Cherry Hill	25	150	\$0	\$3,000,000		Food Product Machinery, Manufacturing	No financing or incentives used
VISH LLC	Expansion	North Brunswick	35	10	\$121,012	\$4,250,000	01/03/2012	Other Manufacturing, Plastics	10 years (BEIP)
Vitech Systems Group, Inc.	Relocation	New York to Woodbridge	100		\$1,352,750	\$770,000	12/15/2011	Printing and Publishing, High Tech	10 years (BEIP)
Von Morris Corporation	Retention	Camden		18	\$0	\$200,000		Wholesale/Distribution	No financing or incentives used
Wakefern Food Corp. (I)	New Development	Newark	150		\$29,250,000	see related Newark Farmers Market	08/10/2010	Food Products, Warehouse/Distribution	10 years (Hub)

Company	Relocation, Expansion or Retention	Location	New Jobs	Retained Jobs	Public Investment	Private Investment	Approval/Closing Date	Industry/Sector	Term of Public Investment (where relevant)
Wakefern Food Corp. (II)	New Development	Elizabeth	350	345	\$58,000,000	\$89,885,000	12/01/2010 Not yet closed	Food Products, Warehouse/Distribution	10 years (Hub)
Watson Pharmaceuticals	Expansion	Parsippany	300		\$3,038,000	\$12,200,000	05/27/2010	Pharma	10 years (BEIP)
Watson Pharmaceuticals II	Retention	Parsippany		207	\$289,800	same as above	7/27/2010	Pharma	1 year (BRRAG)
Wenzhou New Focus	New Facility	North Brunswick	50		\$669,910	\$11,890,000	2/20/2012	Pharma, R&D	3 years (BEIP)
	Expansion (FDI)	China to Livingston	15		\$0	\$7,600,000		Manufacturing	No financing or incentives used

*Since no incentives were taken, there were no requirements to report capital investment information.

Note: Due to the structure of the ERG and Hub programs, the private investment amount includes the estimated public investment.

Note: For all programs (BEIP, BRRAG, ERG and Hub), no money is provided until job creation/retention or capital investment has occurred.

Note: On projects where no incentives were used, the approval/closing date is not applicable.